



Labour lists 16 Militants for expulsion

Labour's national executive last night voted to press charges of Militant membership against up to 16 of the Trotskyist tendency's Liverpool leadership...



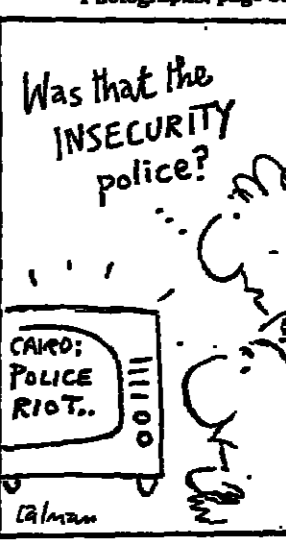
Mr Hutton, joined demonstrators yesterday



Mr Kincock braves hostile Militant supporters. (Photograph: John Voos)

Cairo under curfew after police riots

The Egyptian Government imposed an indefinite curfew on Cairo and surrounding areas yesterday as troops went into action to quell a mutiny by several thousand members of the country's Central Security forces...



Second coldest February

February 1986 was confirmed yesterday as the coldest this century after 1947, when half the country was blanketed in snowdrifts...

Marcos allies to aid Mrs Aquino

Looking exactly like Miss Muffet surrounded by spiders as she ate her presidential curds, Mrs Corason Aquino appeared before a press conference flanked by the men who largely put her there...

Hardliners blamed for Ulster about-turn

Under democratic elements were yesterday blamed at Westminster for the unexpected breakdown of the latest attempt to move towards a political settlement in Northern Ireland...

Second biggest teachers' union accepts deal

The second biggest teaching union has voted by 69 per cent to the 31 per cent to accept the provisional Acas pay deal...

Kremlin leaders join in debunking Brezhnev

Senior members of the Kremlin hierarchy followed the lead of Mr Mikhail Gorbachov yesterday and launched enthusiastically into a public debunking of the 18-year rule of Mr Leonid Brezhnev...

Without taking the extra chilling force of the wind into account, it is already 4.5C cooler than the average for February...

US help for Aquino

Washington - As former President Marcos arrived with 89 members of his family and supporters, the Reagan Administration was yesterday moving quickly to strengthen relations with the new Government in Manila...

Current account leaps to £1 billion surplus

Britain had a balance of payments surplus of more than £1 billion last month, mainly because of £500 million in EEC budget refunds...

Portfolio

The Times Portfolio daily competition prize of £2,000 was shared yesterday by three winners...

Queen in row

The Queen became embroiled in a political row in New Zealand when she referred to the State Opening of Parliament to the Lange Government's anti-nuclear policy...

Mine strike

More than 10,000 black employees on strike at the Vaal Reefs gold mine in South Africa are demanding the release of nine men accused of murdering work-gang leaders...

EEC court backs woman over retirement age

By Frances Gibb and Nicholas Timmins Women working in the public sector yesterday won the right to the same retirement age as men in a ruling which puts fresh pressure on the Government to rethink its policies on retirement and pensions...

RUTH RENDELL LIVE FLESH A brilliantly daring new novel from Britain's leading writer of crime fiction £9.95

Table with 2 columns: News, Page. Includes Home News, Letters, Arts, etc.

Treasury chief says Labour promises to cost £24 billion

By Richard Evans, Lobby Reporter
The Labour Party's public expenditure promises would cost the nation an extra £24 billion a year...

TEACHERS' PAY DISPUTE NAS/UWT BALLOT ON 1985 PAY OFFER YES 43,899 (69%) NO 20,407 (31%)

Mr Bill Herron (left), assistant general secretary of the National Association of Schoolteachers... and Mr Fred Smithies, the general secretary...

Labour lists 16 Militants

Continued from page 1 the hard-core ten named in the report. They include Mr Hatton, Mr Tony Mulhearn, chairman of the district Labour Party...

Labour's move on Militant backed

By Peter Davenport
Key witnesses who provided evidence against Militant Tendency in Liverpool to the Labour Party inquiry yesterday welcomed the moves that may end in the expulsion of 10 leading activists in the city...

GLC is accused of illegal 'will'

The Greater London Council was accused in the High Court yesterday of making an illegal 'will' to dispose of nearly £97 million of ratepayers' money before its abolition on March 31...

Rank will press on with bid

By Clifford Feltham
The Rank Organisation yesterday promised to press on with its struggle for control of Granada even though the Independent Broadcasting Authority has said the takeover bid was unacceptable...

Westland 'is still British'

By George Hill
Control of the Westland helicopter company cannot pass out of British hands under the present pattern of share ownership, Sir John Cuckney, chairman of the company, told the Commons defence committee yesterday...

Girl tells of £2,000 day out

A pantomime dancer, Miss Donna Winwood, yesterday told Maidstone Crown Court that Derry Mainwaring Knight, the alleged "Satanic man", spent £2,000 on her on a day out in Southend...

Thatcher upbeat on jobs

By Richard Evans, Lobby Reporter
Mrs Margaret Thatcher yesterday braced the Conservative Party for the prospect of going into the next general election with little or no reduction in the record unemployment figures...

Art exports blocked

The Government has suspended export licences on important works by Raphael and Mantegna and Capodimonte ever and basin set to give British galleries a chance to bid for them...

Tribunal safeguard on phone tapping

By Peter Evans, Home Affairs Correspondent
The Government's Bill to regularize telephone tapping and the interception of mail is to come into force on April 10 with an independent commissioner and tribunal as two of the safeguards...

Leaders united on talks with Murdoch

By Michael Horsnell
Leaders of the five newspaper unions yesterday agreed to make a joint approach to News International for talks over the dismissal of 5,000 striking print workers...

General Motors defends bid

By Craig Seton
Mr Bob Price, the executive vice president of General Motors overseas group, said yesterday that the multi-national company should not be regarded as a "foreign interloper" in its bid for Land Rover...

Marcos allies are set to help Mrs Aquino

Continued from page 1
Mr Saguisag said that there should not be a transfer of power from the previous regime. "Only a day ago," he said, "no one among us knew whether we would be alive or dead, whether we should be imprisoned or free..."

Building societies in cash card link

By Richard Thomson, Banking Correspondent
The Abbey National and Nationwide building societies, is building a comparable number of machines but has so far not connected up the ATM services of its members...

Left margin with small text and graphics, including a vertical list of names and short snippets.

Right margin with vertical text and graphics, including a vertical list of names and short snippets.

Handwritten Arabic text at the bottom of the page.

# American visitors and strong dollar bring biggest tourist boom

By Derek Harris  
Industrial Editor

High-spending American tourists flooding to Britain last year, attracted by the strong dollar's spending power in Britain, helped the United Kingdom to its biggest tourism boom.

It was a new boost for an industry which is now the fastest growing in Britain.

There were 4.57 million foreign visitors, spending more than £5.4 billion during the year, according to provisional figures released by the Department of Employment yesterday.

The number of visitors was a rise of 7 per cent over the previous year while spending was up 19 per cent.

Mr David Trippier, Minister for Tourism, said: "Tourism is not only contributing a great deal to the wealth of the country but is also now the fastest growing sector of the UK economy. Forecasts are for a growth rate of 50,000 jobs each year."

Mr Duncan Bluck, chairman of the British Tourist Authority, said: "The North American market with an increase of 15 per cent in numbers, has undoubtedly contributed to this outstanding result but the wide geographical spread in the points of origin is particularly healthy.

"The indications are that 1986 will be another record

## Holiday staff get free trip

A British holiday firm is so pleased with the success of its American subsidiary at Boston that it has given the staff a free trip to England.

The 115 employees of Saga, a pioneer of holidays for retired people based at Folkestone, Kent, will be arriving at Heathrow today and returning on Sunday.

The success of the Boston company, launched in 1981, gained Saga the Queen's Award for Export Achievement in 1985.

Year although it is likely to be more difficult than 1985.

"Our competitors are trying to increase their share of the world market and we have to work that much harder to ensure that we maintain our share if not increase it."

He said there was a need for the British tourist industry to offer the best possible services at the lowest prices.

Tourists needed reassurance on the quality of welcome being extended, on satisfaction and value for money, he said.

For the first time Britain had a tourism surplus over a full year. The balance is struck between spending by Britons

abroad and by foreign visitors to Britain.

The 1985 surplus in Britain's favour was £617 million, a big turnaround from the £49 million deficit of 1984.

A factor was that the number of Britons travelling abroad dropped by 2 per cent to 21.59 million although their spending of \$4.85 billion was an increase of 4 per cent over the previous year.

In a year when the American dollar's buying power compared with sterling continued to be strong the visits by North Americans to Britain was up 15 per cent during 1985, with record 3.8 million.

Visits by West Europeans were up 5 per cent although visitors from the rest of world showed only a marginal increase of about 1 per cent.

West Europe visits by Britons were down 2 per cent with twice that decline elsewhere except for North America which saw a small increase in the number of Britons visiting.

There was a big boost in numbers of foreign visitors to Britain in December, rising 12 per cent above the totals for the same month of 1984. Britons' visits abroad were up 6 per cent.

The question will be how far an increasing weakness of the American dollar compared with sterling will reduce the flow of tourists from the United States.



Miss Gillian Lawton, aged 19, (left) and Miss Dianne Oxley, aged 21, who have each raised £42,000 to train as professional pilots. They are the first women to begin training as commercial fixed-wing pilots at the Oxford Air Training School, one of three in the United Kingdom (Photograph: Bill Warhurst).

## Solicitors join Hailsham challenge

By Frances Gibb  
Legal Affairs Correspondent

The Law Society won leave in the High Court yesterday to challenge the legality of the Lord Chancellor's decision to limit an increase for criminal legal aid fees to only 5 per cent for inflation.

Lord Justice Watkins, sitting with Mr Justice Macpherson, granted the solicitors' professional body leave to challenge the decision announced three weeks ago by way of judicial review.

The decision means that Lord Hailsham of St Marylebone now faces a two-pronged attack in the courts from the legal profession. Last week the Bar also won leave to bring similar proceedings over the 5 per cent limit.

Mr Robert Carnwath, QC, for the Law Society, accused the Lord Chancellor of "procedural impropriety and illegality" in setting the 5 per cent limit and in refusing to conduct proper negotiations with the profession.

More than 7,000 firms of solicitors in England and Wales depended on criminal legal aid for a large part of their work, he added.

Unlike the Bar, there had been some negotiations between the Lord Chancellor's Department and the Law Society over fees.

Exploratory meetings had been held in December and January.

"Then suddenly on February 6 we received a letter from the Lord Chancellor giving his decision. The Law Society was given the new figures and never had a chance to discuss them," Mr Carnwath said.

The Lord Chancellor was in breach of his duty under the Legal Aid Act, 1974, in refusing to set fair and reasonable rates of remuneration, he said.

## Museums to charge for entry

Compulsory admission charges to the Natural History Museum in London will start in April next year, the trustees said yesterday. A freeze in government grants would force the museum and the Geological Museum next to it to charge for many services.

Dr Ronald Hedley, director of the Natural History Museum, launching the five-year financial plan demanded by the Government, said that without charges the museum would have to cut its scientific workforce.

Sir Richard Harrison, chairman of the trustees, said the admission fee would not be decided until the Government announced future funding.

## Seat belts reduce deaths on roads

The Department of Transport said yesterday that the wearing of seat belts was one of the reasons for fewer deaths on the road. If the trend for the whole of last year continued as it did for the first nine months, road deaths would be the lowest since 1954.

Estimates of numbers of lives saved each year because of the compulsory wearing of seat belts vary between 300 and 400, according to the Royal Society for the Prevention of Accidents.

Official figures show that in the first nine months of 1985 deaths were 10 per cent lower than 1984, 3,277 compared with 3,648. In 1984, there were 5,599 road deaths, 3 per cent higher than in 1983 but 19 per cent below 1974.

By themselves, the latest figures do not indicate the full extent of the change since 1954. There were then only five million licensed vehicles on the road, compared with 17 million in 1974.

What happened in the first nine months of 1985 to cause the improvement is not known, the Department of Transport said.

Mr Michael Read, director of road safety at the Royal Society for the Prevention of Accidents, said there had been a long-term and continuous programme since 1975 by local authority road safety officers.

## Help for mentally ill delayed

Planning to develop community services for the mentally ill and elderly is disturbingly unequal and inconsistent, according to a report from the National Council for Voluntary Organizations.

Slow progress has been made in improving services in the decade that joint planning between health and local authorities and voluntary organizations has been in existence. The joint finance available is having only a "marginal" effect in developing new community-based services.

A Study in Planning (NCVO, 26 Bedford Square, London WC1B 3HU; £1.80).

## Women 'feared the knife'

Pregnant women were terrified by rumours of "knife-happy" doctors at the London Hospital, Mrs Wendy Savage, the consultant obstetrician at the hospital who was suspended last year, said yesterday.

Asian women were so frightened that they refused to give birth by caesarian section even when it was absolutely necessary, she told the inquiry into allegations that she was incompetent.

Questioned about the case of Mrs AU, a Bengali woman whose baby died eight days after birth, she said: "There were statements made that doctors at the hospital were knife-happy. The rumours spread among the Asian community like wildfire."

On occasions doctors had advised patients that they should have the operation but the women had gone on to give natural birth.

Word spread among Asians in the Tower Hamlets health authority area that doctors at the hospital were too quick in telling patients to have caesarian sections.

Mrs Savage said that it was very difficult for hospital staff to convince Asian patients to have a caesarian section if they had heard the rumours and were convinced the operation was unnecessary.

"Mrs AU may have been unconvinced by the way we put it to her," she said.

Questioned by Mr Ian Kennedy, QC, counsel for Tower

Hamlets health authority, Mrs Savage admitted that she did not until later give up hope of Mrs AU giving birth naturally. "I think that a woman has to feel that she has tried and she has failed to deliver the baby vaginally."

Mrs AU, one of Mrs Savage's patients, was in labour for 12 hours before a caesarian was performed. Her baby died of brain damage, although Mrs Savage has argued that the cause of death was a rare blood disorder not damage during labour.

"Mrs Savage has been criticized for failing to give the go ahead for a caesarian birth much earlier."

## Salesmen curbs criticized

By Robin Young

Consumer organizations are not satisfied that new proposals to curb insurance salesmen will be sufficient to ensure that clients get unbiased advice and a fair chance to consider what policies to buy.

They are also concerned that the Financial Services Bill now before Parliament may also open the field of unit trusts to high-pressure salesmen whose well-rehearsed tactics have long been a subject of complaint.

The Consumers' Association, publishers of Which?, point out that commissions on unit trust sales are far lower than on life assurance policies: 1.5 per cent to 3 per cent as compared with anything from 50 per cent to 100 per cent.

The association is not satisfied that the proposals of the Marketing of Investments Board Organizing Committee for future registration and examination of investment salesmen would ensure investors an unbiased choice.

The National Consumer Council says that high-pressure tactics are frequently used to sell poor or unsuitable investments under the guise of insurance.

It has called for unsolicited doorstep and telephone selling of life assurance to be banned. Just licensing salesmen will do little to help.

## Misuse of English deplored

English standards are depressingly low in many schools, broadcasting, newspapers and public life, according to a Reader's Digest guide to the language.

Many of the language's million-plus words are frequently misused, even by best-selling writers and journalists, the guide claims.

Dr John Kahn, the editor and chief contributor, said yesterday that many educationists were urging a return to traditional grammar lessons in schools to improve the declining standards.

"People are now much more interested in the correct usage of the English language. But many are still concerned about how many liberties they can take with their old, school-room grammar," Dr Kahn said. "We have to tread a careful line between pure, rule-bound grammar, and free-for-all English."

According to the guide, English is still the most widely-spoken language, with at least 1,000 million speakers, nearly a quarter of the world's population.

"While English is now being rivalled by Mandarin, in respect of numbers, when it comes to geographical distribution and usefulness it is in a class of its own," the guide says.

The Right Word At The Right Time (Reader's Digest; £13.95).

## Hairs 'key to Leonie killer'

A seven-year-old girl found dead in a rubbish-filled basement had been sexually assaulted and her throat cut.

Leonie Keating had been mutilated and was "clearly the victim of a sexual murder," Miss Ann Goddard, QC, said in the Central Criminal Court yesterday.

Patrick Reilly, aged 24, of Anson Road, Tufnell Park, north London, has denied murdering Leonie in July 1984.

Miss Goddard said hairs were going to be very important in the case. Some of Reilly's ginger hairs were allegedly found among Leonie's dark, negroid curls.

And fibres from a jacket discovered at Reilly's home were allegedly found on Leonie's heavily blood-stained, red-checked dress.

A forensic scientist would say that ginger body hairs, pubic or from the chest or armpit, found on Leonie and a blanket nearby were microscopically similar to Reilly's ginger body hair.

Miss Goddard claimed the evidence showed Reilly was the murderer.

The little girl lived with her mother and younger brother at Atkinson House, Austin Road, Battersea, south London. She disappeared during a summer afternoon picnic on a grassy area near her home.

When she failed to appear a search was made and neighbours found her body in a basement.

She had injuries caused by a knife or a stick and her back had been repeatedly cut.

When Reilly was arrested he admitted visiting the estate to scavenge in basements and allegedly told police he might have been there on the day Leonie died.

The trial continues today.

## £1 coin for N Ireland

People in Northern Ireland now have a £1 coin that they can identify with. The new coin features the province's linen industry and illustrates the flax plant on the reverse side.

The new Raphael Maklouf portrait of the Queen is on the other side. The coin is being struck in a standard version for general circulation and there will be four collector versions.



## Out of touch with a floating asset

Multimillion-pound institutions fear to offend the creed of rugby football in Wales. That is why the Welsh Water Authority has just agreed to pay £5,000 to Rhydyclwyd Rugby Club in Gwent to compensate for the rugby balls that are swept down to the sea by the river Ebbw.

For more than 50 years, the balls kicked into the river have been recovered by an elaborate system of nets and cages operated by a pulley.

But a £1.5 million flood

prevention scheme just completed by the authority stranded the net three feet above the current and the balls bobbed underneath at the start of a seven-mile journey to the Bristol Channel.

Angry club officials complained to the authority that they stood to lose about a dozen balls a year, each valued at £25.

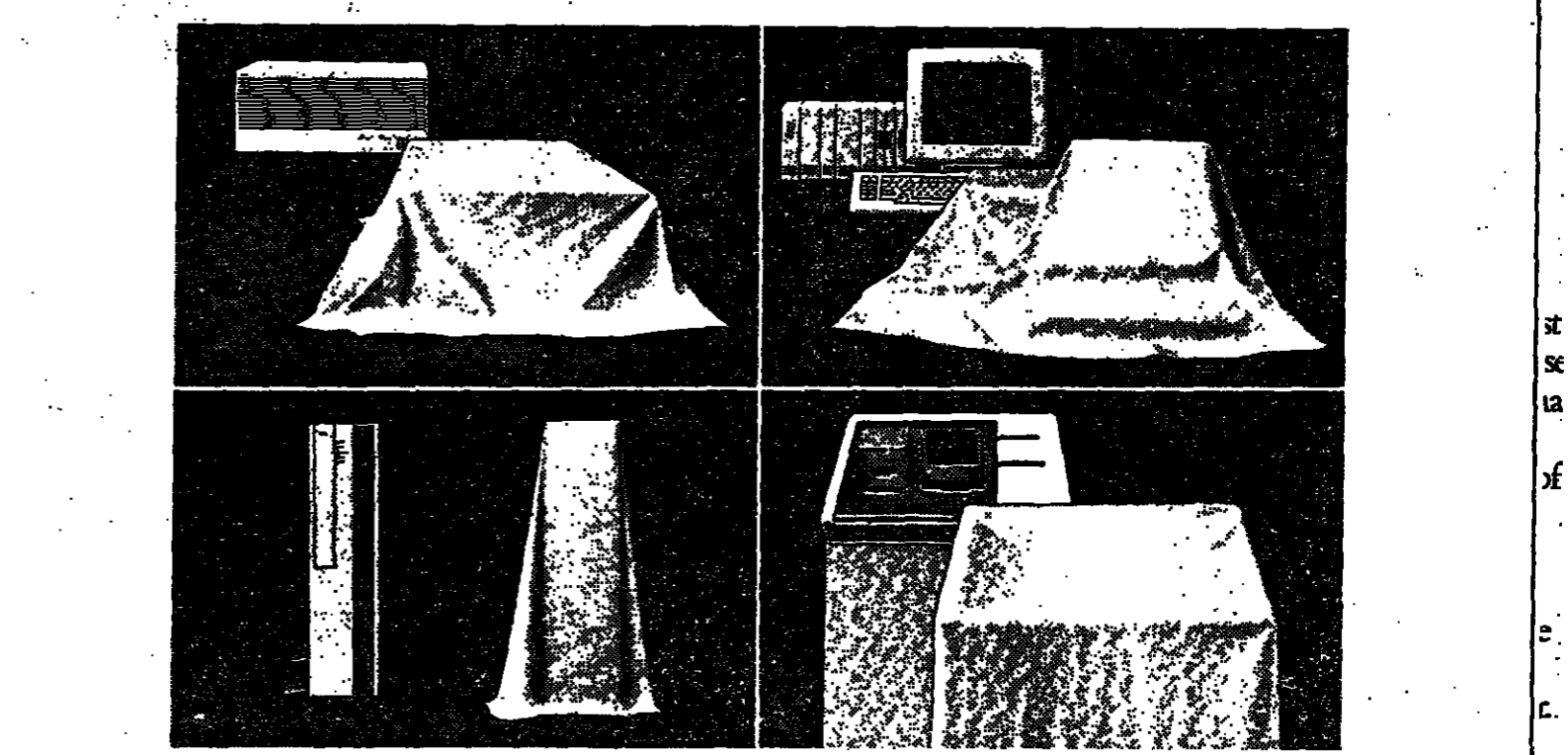
Plans to rebuild the pulley system at an estimated cost of £7,500 were rejected after authority experts said it could

trap fallen trees, causing a flood.

Mr John James, club secretary, said: "The hand-operated recovery system worked perfectly well for at least 47 years until this scheme was completed. But I think the club will be happy with the £5,000."

A spokesman for the authority said: "It was an amicable settlement and represents only a tiny proportion of the money invested in the scheme."

# HOW TO INVEST IN THE FUTURE AND CAPITALISE ON THE PAST



More than ever, deciding on a computer system is a balancing act. Naturally, you want a system that incorporates the latest technology. But often, it also has to be technology that will operate with existing equipment. It has to be technology with a future - otherwise you'll find yourself repeating the exercise sooner than you think. And it has to be technology operating on a common standard, otherwise you're cut off from a vast selection of software and peripherals. It's the ability to get the balance right that has made NCR a computer major. From the birth of the first fully transistorised computer (which NCR developed), it's been our policy to combine a series of brilliant technical innovations with the most popular industry standards (such as Unix\*).

And to back them with comprehensive support including field engineering, education, training and even business forms.

In 1986, the policy continues. With an important new workstation, a new Tower super-micro, and a new business mainframe computer all due for release. Along with other computer-based products in an area NCR has made its own: electronic cash dispensing.

All leading-edge products; all compatible with what has gone before, and is to come.

For full details simply contact us on 01-724 4050.



Leading with technology, without leaving you behind

NCR Limited, 206 Marylebone Road, London NW1 6LY. \*Unix is a trademark of AT & T Bell Laboratories.

Tribunal safeguard in phone tapping  
Lead united talks

General Motors defends bid

Mrs Ag...

PARLIAMENT FEBRUARY 26 1986

Early warning • Student grants • Teachers' pay

Thatcher sends good wishes to Philippines

FOREIGN AFFAIRS

The Prime Minister was sending a congratulatory message to Mrs Corazon Aquino, the new president of the Philippines, and the whole House would wish to join in warmly welcoming the dramatic moment which led to her taking up office.

Government deal with GEC on Nimrod system

DEFENCE

Following this six month period, the Government will reach a decision on the way forward. Should we then decide to accept a GEC Avionics proposal and to continue with the Nimrod AEW project, the contract will be extended within an agreed firm price and period to completion and with funding to continue on the basis of equal shares.

Minister rejects plea for students

GRANTS

If the Government accepted the demand of the National Union of Students for a minimum of £35 per student per week, that would add some £550 million to the cost of supporting students.

Scottish teachers urged to follow English decision

PAY DISPUTE

Scottish teachers should reflect on the fact that their colleagues in England and Wales had been offered a two to one majority in favour of an interim pay settlement on the basis of resources available in England and Wales which are comparable to the resources available in Scotland.

Commentary



Geoffrey Smith

What is now happening in Northern Ireland was tragically predictable from the day the Anglo-Irish agreement was signed. That was not because the agreement is a constitutional monarchy or outrageously unfair to Unionists.

Events getting out of hand

They would have put forward two alternatives for consideration: a scheme for local government-style committees, with each party holding a proportionate share of the chairmanships; and a proposal for the parliamentary integration of the province at Westminster.

Warning on drug imports

LAW AND ORDER

The thin blue line was getting dangerously thinner, Lord Harris of Greenwich, a former Minister of State at the Home Office, told the House of Lords when he opened a debate on serious crime in London.

Finance control flaws in historic buildings

HOUSE OF LORDS

Weakness had appeared in the financial procedures of the Historic Buildings and Monuments Commission's management and a report was expected later in the day, Lord Elton, Minister of State for the Environment, said during question time in the House of Lords.

Heating help appeal

Mr David Winnick (Walsall North, Lab) unsuccessfully applied to the emergency Commons debate of the need to provide adequate heating assistance to pensioners and others on small incomes in view of the continuing exceptionally severe weather in all parts of the country.

Scathing Howe attack on 'SDP-Liberal hybrid'

Sir Geoffrey Howe, the Foreign Secretary, gave a warning yesterday that a vote for the Alliance would spell disaster for Britain.

Gambling solicitor's double life

The double life of Mr Norman Cass, a solicitor who stole £230,000 from clients, was revealed in the High Court yesterday.



Mr and Mrs Kennedy with their test-tube triplets.

Triplets for singer

Test-tube triplets including identical twins were born to Mr Roderick Kennedy, the opera singer, and his wife, Jane, aged 29, stage manager of the English National Opera Company, at Poole Hospital in Dorset a month ago.

Jail health care is criticized

Detention in prison is a health hazard, the Howard League for Penal Reform said yesterday in evidence to the Commons Social Service Committee.

# Engineers claim Nasa officials ignored warnings on shuttle

From Michael Binyon Washington

As President Reagan begins the search for a successor to Mr James Beggs, the Nasa administrator who resigned on Tuesday, the Rogers Commission has begun hearing testimony from those engineers who warned the space agency against launching the Challenger shuttle because of the cold weather.

The hearings are likely to inflict further damage on Nasa's battered reputation. Details are emerging about pressure on engineers from Nasa officials to override safety considerations in the hurry to get the shuttle launched.

Mr Allan McDonald, manager of the rocket booster programme at the Morton Thiokol Company that builds the rockets, told the Commission on Tuesday that he felt under pressure to go along with the launch decision.

On the eve of the launch the company's engineers strongly recommended a delay because the cold weather might have weakened critical O-ring seals on the rockets. But Nasa officials reacted with dismay, and 30 minutes later a Thiokol official in Utah reversed the decision.

"They changed their minds



Mr McDonald: His advice was ignored.

on the basis of inconclusive data," Mr McDonald told the 13-member panel. He described Mr Lawrence Mulloy, the Nasa official in charge of booster rockets at the Marshall Space Flight Centre in Alabama as being especially upset by Thiokol's hesitation.

"When will we ever get this launch off?" Mr McDonald quoted him as saying in exasperation.

At one point during the heated discussion Mr McDonald said directly that if anything happened to the launch, he would not want to be the person who later had to explain the decision to go ahead to an inquiry board.

Mr McDonald, who had worked 26 years with Thiokol, said the discussions amounted to a reversal of previous policy that the contractor had to prove it was safe to fly. In this case he was asked to prove it was not.

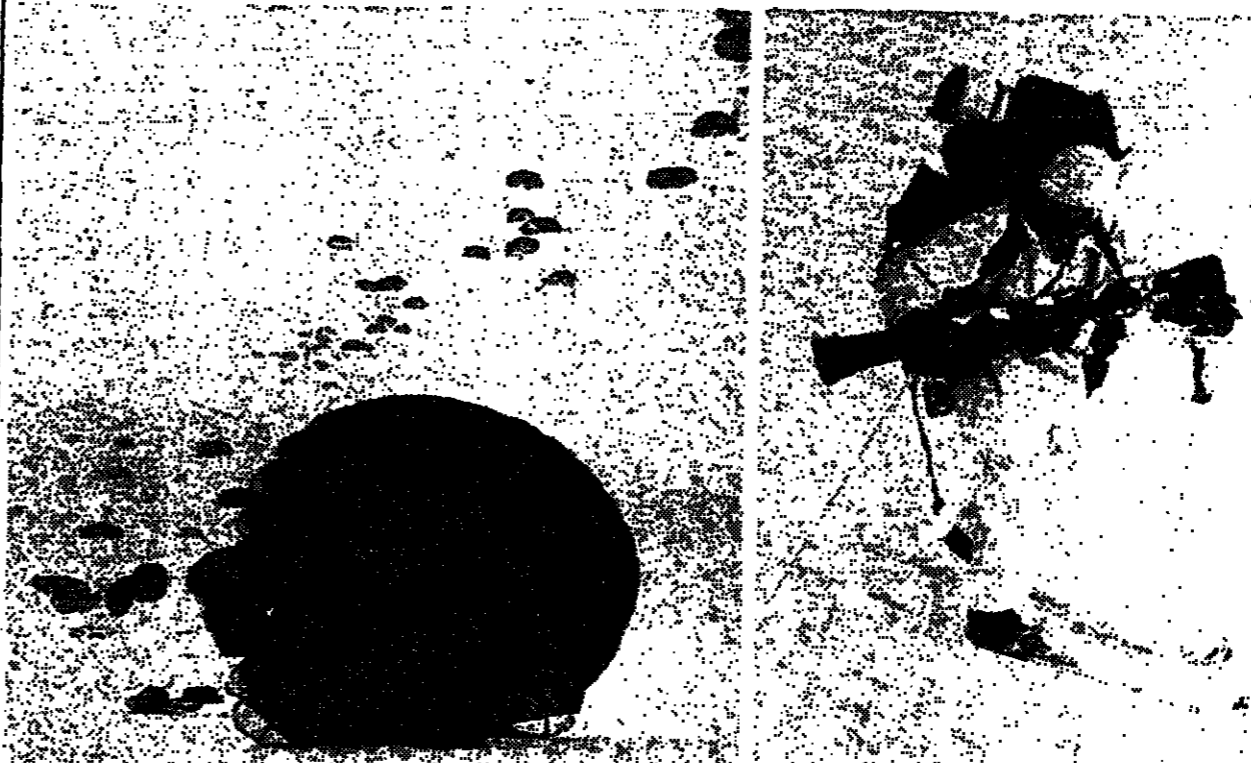
He refused to sign a memorandum approving the launch, and assumed his objections would be passed on to the Nasa managers who made the final decision.

Another Thiokol engineer, Mr Roger Boisjoly, said he warned his company on July 31 that an explosion of the O-rings on the rocket boosters was "my honest and very real fear."

He wrote to them that unless the seals were improved "the result would be a catastrophe of the highest order - loss of human life."

Mr Boisjoly said he did all he could to stop the launch on the evening before lift-off and expressed "deep concern" about launching in low temperatures.

Mr William Rogers, the Commission chairman, told the top Thiokol managers who overruled their engineers' reservations that the panel did not believe them.



British paratroops dropping on to a frozen lake near Troms in Norway (left) at the start of Nato's "Anchor Express" exercises, as other British troops patrol the snowy wastes

# Sidon refugee camp escapes car bomb carnage

From Our Correspondent Beirut

A car packed with more than 100lb of dynamite exploded at the gates of the Ein el-Hilweh Palestinian refugee camp at Sidon yesterday, killing the driver and wounding seven people.

Officials said the bomber apparently planned to leave

the car parked near a place where hundreds of Palestinians were to have gathered before attending a rally marking the eleventh anniversary of the death of Marouf Saad, one of Sidon's leading figures.

A guard at the camp entrance said he saw the car approach the main entrance, then the driver appeared to

hesitate. "I saw the driver trying to get out of the car. He struggled with the door, then the whole car exploded with him inside."

● JERUSALEM: Israeli troops would continue to be sent into southern Lebanon for as long as there were threats to Israel's northern border. Lieutenant-General Moshe Levy,

the Chief of Staff, said yesterday (Ian Murray writes).

The recent kidnapping of two soldiers in Lebanon by Hezbollah fundamentalist militias would not change Israeli policy on keeping a buffer zone in Lebanon. Slight changes might be made in the way the system worked, but essentially the method was a good one,

# OAU staff fear loss of jobs in reforms

Addis Ababa (AFP) - Reforms of the Organization of African Unity (OAU) secretary-general currently under discussion here, which could involve the loss of up to 200 jobs this year, have sparked anxiety among the staff, sources at OAU headquarters say.

The reforms, the first attempt at restructuring the administration of the pan-African organization in its 22-year history, also aim at saving about \$ 1.5 million (£1million) annually.

Entire departments at the secretariat could be eliminated and everyone from gardeners and messengers to divisional heads could suddenly find themselves redundant, the sources said.

The move, also expected to involve the closure of some of the OAU's regional bureaux, has provoked widespread anxiety but no union action.

All employees of the organization, except the Secretary-General, Mr Ide Oumarou of Niger, and his five deputies, are grouped in a staff association in which the top executives are also honorary members.

Mr Oumarou was said to be using an impersonal approach that aimed simply at evaluating employee efficiency and the need for continuing the existence of departments.

# Precision pictures from French Spot

Paris (AP) - Spot, the French earth observation satellite launched last Friday by Europe's Ariane rocket, has sent back its first photographs of the Earth's surface.

Officials of the French National Centre for Space Studies said the computer-enhanced pictures were of "superb precision."

They show high resolution black-and-white shots of Nice with streets and buildings clearly defined, and colour photographs taken south of Algiers showing an oasis and the geological structure of the surrounding desert.

Spot, which was launched in a north-south polar orbit, is intended as a commercial venture which will compete with the US Landsat series of satellites.

The photographs will be valuable in oil and mineral research, predictions on agri-

culture and weather patterns and urban planning, French space officials say.

● BONN: A Soviet satellite out of control and on a collision course with the Earth will almost certainly burn up and poses little danger, a West German official said yesterday (UPI reports).

He was countering press speculation that not only would the rogue satellite Cosmos 1714 hit the Earth but that it would strike Germany.

He said it was likely that the satellite would hit the Earth's atmosphere this weekend.

The spokesman said no official information on the satellite had been given out by the Russians.

According to West German intelligence sources, the buzzed Soviet satellite was launched last December for intelligence use.

# Canadians halt tests on cruise

Vancouver (UPI) - The Canadian Government has suspended the testing of unarmed US cruise missiles over Canada until military officials can explain why the last two missiles tested crashed off target.

A Canadian and US military team was due to fly on to the pack ice of the frozen Beaufort Sea yesterday in an attempt to recover wreckage from the latest failed test on Tuesday when a 22ft missile crashed on the frozen Arctic Sea north of Alaska and the Canadian mainland, moments after it was launched from the wing of a US Air Force B52 bomber.

The Canadian Defence Minister, Mr Harvie Andre, said there would be no more tests until the cause of the crash was established.

# Baby Doc takes fight to court

Paris (Reuter) - The former Haitian President, Mr Jean-Claude "Baby Doc" Duvalier, has begun legal proceedings against the French Government to obtain the right to move freely in France, the Interior Ministry said yesterday.

Mr Duvalier and his family, who fled to France on February 7, have been confined to a hotel in the south-eastern French town of Talloires.

When they arrived the Government said they could remain for a week to allow them to find a permanent place of exile. Their stay has been extended as a series of countries refused to accept them.

Sources at the luxury lakeside hotel where Mr Duvalier is staying said the owner had begun legal proceedings to evict him.

# Mixed fortunes in US fight on pornography

From Our Own Correspondent, Washington

Campaigners against pornography have been simultaneously encouraged and set back by two important Supreme Court decisions this week.

One overturns an Indiana attempt to classify pornography as discrimination against women and outlaw it on those grounds; but the other says that cities may insist that theatres be confined to designated areas, however rundown and commercially unviable.

The second ruling, made on Tuesday, gives local authorities broad powers to "zone" adult theatres to small areas far removed from homes, schools, churches and parks. This pleases those who feared an invasion of smut in their neighbourhood. But more far-reaching is the court decision on the much-publicized Indiana law on Monday. The court agreed that such a law violated the First Amendment right of free speech. It did not give reasons, but seemed to uphold the contention that the Indiana law was a form of thought control.

The ruling does not change or broaden the established definition of obscenity. The 1984 law, supported by a broad coalition of feminists, conservatives and religious groups, attempted to attack

pornography from a different angle. It defined it as "the graphic, sexually-explicit subordination of women, whether in pictures or words", adding to this anything that showed them enjoying pain or humiliation or in "positions of servility or submission or display".

Other states were hoping to enact similar statutes. But American booksellers, publishers and video shops appealed, and a court, upheld by the Supreme Court, said that such a law established an "approved view of women", and sought to silence sexually explicit speech if it did not conform to that view.

The judge said the law might apply to such works as the *Blind* or *Joyce's Ulysses*. Meanwhile, the 11-member Commission on Pornography established in May by Mr Edwin Meese, the Attorney-General, is to meet this week to make recommendations for its final report in June.

It has been attacked by liberals, who say it spent too much time looking at bizarre and aberrant sexual practices, and by conservatives, who say that the connection between pornography and bad behaviour was not sufficiently proven in testimony. The Reagan Administration is committed to tougher laws on pornography.

**ON SALE NOW**

Did someone leak ... or were they squeezed?  
How straight is the square mile?  
To flaunt or not to flaunt?  
Taken over ... or taken in?  
Whose uncle is Uncle Sam?  
What did the Minister say to the Managing Director?

# Power and money talk. Now you can listen.

## New BUSINESS Magazine - yours FREE for 3 months

Who has big ears and a keen nose? BUSINESS brings you the inside stories of coups and crashes, deals and double dealing, strategies and stratagems, entrepreneurs and captains of industry. It investigates the conduct of companies, institutions and government departments. It probes, analyses, assesses. Frequently hard hitting, it is always scrupulously fair. And sometimes amusing.

As PUNCH said in its City Column, "BUSINESS is definitely a magazine for anyone interested in the subject ... you should already be thinking about which other business magazine subscriptions you will need to cancel in order to find time to read the newcomer."

**Who's behind BUSINESS?**  
BUSINESS brings together The

Financial Times Ltd., The Condé Nast Publications Ltd. (Vogue, Tatler, House & Garden and an array of international titles) and Kevin Kelly, Publisher of the internationally acclaimed World of Interiors.

Brilliant colour photography heightens the penetrating reports. BUSINESS combines unimpeachable financial authority with unsurpassed production standards and editorial flair.

**Why you should subscribe now.**  
You need to know what's in BUSINESS each month. Even if you can't climb any higher, you don't want to slip. Subscribe now and you get 15 issues for the price of 12, and you may cancel any time after the first three FREE issues.

Fill in the Charter Subscription coupon now, and the first three issues of the new monthly magazine for and about people and power will be yours. FREE.

**3 Months Free Trial**  
**What's in the first 188 page issue**  
An exclusive profile of Lord Hanson, Britain's most profitable companies, in-depth reports on accountancy and advertising plus many more features, news items and analyses.

Business People Publications Ltd, Freeport, London SW3 5BR. Registered No. 1861371

Post to: Business, FREEPOST, London SW3 5BR. Commencing with the March 1986 issue, please send me the first 15 monthly issues of BUSINESS at the low introductory rate of £24 (15 issues for the price of 12) as indicated below. NO-RISK GUARANTEE. I understand I may cancel my Charter Subscription anytime after the first three (free) issues have been received and claim a full refund on all unmailed copies.

Your Name \_\_\_\_\_  
Position \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Postcode \_\_\_\_\_

Please bill company  I enclose cheque for £24.00 made out to Business People Publications Ltd.  Please charge to my Visa Access/American Express/Diners Club (delete as applicable).

No. [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ]  
Valid Until \_\_\_\_\_  
Signed \_\_\_\_\_  
Date \_\_\_\_\_

**BUSINESS**

**Geoffrey Smith**  
Commentary  
The author of 'The Power and Money Talk' and 'The Business of Power' is now writing a new book...

It is not, after all, the most difficult thing in the world to buy a lowly rated mature business with highly valued paper and enhance earnings and assets per share at the end of year one. The problem is that mature businesses (bricks and batteries to name but two) tend to stay mature, so the acquirer has to buy more — and bigger — businesses in order to sustain the growth rating of the share price which makes the whole process possible in the first place.

The logical conclusion of this argument is that the likes of ICI must eventually be swallowed up if the momentum is to be sustained. But long before that rather fanciful position is reached, the market may begin to have its doubts about the ability of a central management to control such disparate organisations and, more important, about the transfer of power in what are to some extent personal creations.

FINANCIAL TIMES (LEX) 22nd January 1985

The ones most likely to get bought are those where the incumbent management have already taken steps to sort things out, but the bidder has cottoned on before the shareholders, and grabs it on the cheap.

All too often the victims are subsequently starved of the cash they need to grow because management is pre-occupied with trying to pay the interest bills or sort out a company it does not understand. So research gets cut, marketing gets trimmed and the company as a whole is weakened.

LONDON STANDARD 13th February 1986

But in too many cases today's big deals are far too much about making money, and not at all about making things.

Obviously Lord Hanson will produce counter arguments in an attempt to refute these searing criticisms, he has no option but to do so quickly in case the idea really gets round that "the Emperor is wearing no clothes."

GLASGOW HERALD 11th February 1986

EVEN Lord Hanson cannot walk on the water.

Now, though, he may have grown too big for there to be many worthwhile acquisitions left, at least in the UK. And his share price has been sagging.

DAILY MAIL 17th January 1986

THE case against Hanson Trust is a strong one. In the past year, the shares have gone nowhere in a strongly rising market.

Rightly or wrongly, Hanson Trust is perceived by the financial markets as a bicycle that has to be pedalled hard to stop wobbling.

Longer term, it must be admitted that the policy of growth by acquisition is suspect. Hanson has to convince a doubting market that it can also generate growth without takeovers.

DAILY TELEGRAPH 27th January 1986

Equally, it is still perfectly legitimate to have doubts about Hanson Trust's ability to maintain growth by acquisitions on this sort of scale.

GUARDIAN 8th January 1986

# Hanson Trust.

(We'll leave it to others to make the cutting remarks.)



The directors of Imperial Group plc (including those who have delegated detailed supervision of this advertisement) have taken all reasonable care to ensure that the facts stated and opinions expressed are fair and accurate. The directors accepted responsibility accordingly.

سكوا من الأصل

Philippines after Marcos ● The people wait ● Cabinet named ● Role of Church

Normality a façade as nation rebuilds

From Michael Hamlyn, Manila

There was an eerie sense of normality about the Philippine capital yesterday, but it was only skin deep. Behind the façade there was an intake of breath from the new political leaders, as they prepared to tackle the problems of building a new political order.

At the headquarters of the Philippine Constabulary, of which General Ramos was the commander, the desks were aligned at right angles, the surfaces carefully polished, and the officers sat behind them in attentive attitudes.

old campaign headquarters in the capital's business district. She held a series of meetings with her new ministers, including the Prime Minister, her former running mate, Mr Salvador Laurel. Smiling broadly Mr Laurel arrived and declared: "The war is over. Now we must pick up the pieces".



The deposed President Marcos is greeted by Colonel Robert Lassak, commander at the Andersen air base in Guam.



President Corason Aquino and her Prime Minister, Mr Salvador Laurel, at a Manila press conference yesterday.

Old regime surprises in new line-up chosen by Aquino

From David Watts, Manila

Elections, Mr Jose Concepcion, gets his reward as the new Minister of Trade, while a new commission to reorganize the Government goes to a Marcos loyalist, Mr Luis Villafuerte.

Mr Saguisag was well known under Mr Marcos as a tireless human rights lawyer. In the early days of a new and so inexperienced government there are bound to be contradictions, but perhaps the most profound appears to be the conflicting signals on political offenders.

Mr Laurel told an American television station that the Government would grant amnesty to all political offenders, including insurgents of the Communist New People's Army, among them those now in the hills.

Mayor dies

Manila (Reuters) - The mayor of Manila's Makati financial district, Mr Nemesio Yahut, aged 60, a key supporter of deposed President Marcos, died of a heart attack in hospital yesterday.

Mayor dies

Manila (Reuters) - The mayor of Manila's Makati financial district, Mr Nemesio Yahut, aged 60, a key supporter of deposed President Marcos, died of a heart attack in hospital yesterday.

Mayor dies

Manila (Reuters) - The mayor of Manila's Makati financial district, Mr Nemesio Yahut, aged 60, a key supporter of deposed President Marcos, died of a heart attack in hospital yesterday.

Ominous parallels for Seoul

Seoul (Reuters) - The ousting of President Marcos by a determined opposition has been watched with keen interest in South Korea where the Government and opposition are locked in a growing confrontation.

At a meeting with the opposition leader, Mr Yi Min U, that police had been over-zealous in blocking the opposition party headquarters and promised it would not happen again.

Like the murdered Mr Begnino Aquino, Mr Kim spent two years in exile in the US. Banned from politics due to a suspended 20-year jail sentence for sedition, he has said that Washington must give more support to democratic forces.

Miners on Rand stay out

From Michael Hornsby, Johannesburg

The atmosphere at Vaal Reef, the world's second biggest gold mine, was tense yesterday as management reported 10,720 of the 40,000 black miners employed there still on strike.

Speech casts spotlight on the Soviet trouble areas

From Christopher Walker, Moscow

As the 27th Communist Party Congress began its debates behind closed doors yesterday, Western experts claimed that it had already set the seal on a new "Gorbachev era" marked by economic reform, strict adherence to Marxist-Leninist ideology and willingness, within limits, to explore new directions in foreign policy.

Speech casts spotlight on the Soviet trouble areas

Two pointers to the changing image of the Kremlin leadership stood out for special notice. First Mr Gorbachev's gesture after only a minute of standing ovation that enough was enough and second, Soviet television's decision to show shots of his wife Raisa watching his performance.

Threat by Russia on A-tests

By Nicholas Ashford, Diplomatic Correspondent

A senior Soviet diplomat yesterday warned that the Soviet Union may resume testing nuclear weapons soon if the United States does not take up its offer for a bilateral moratorium on nuclear tests.

Threat by Russia on A-tests

A senior Soviet diplomat yesterday warned that the Soviet Union may resume testing nuclear weapons soon if the United States does not take up its offer for a bilateral moratorium on nuclear tests.

Threat by Russia on A-tests

A senior Soviet diplomat yesterday warned that the Soviet Union may resume testing nuclear weapons soon if the United States does not take up its offer for a bilateral moratorium on nuclear tests.

Runcie doubts on missions

Delhi (AP) - The Archbishop of Canterbury, Dr Robert Runcie, said yesterday that he opposed foreign Christian missionaries who sought converts in India.

Human rights

The whole range of the Soviet citizen's socio-political and personal rights and freedoms should promote the broadening and further development of socialist democracy. The party and the state regard the deepening of these rights and freedoms and the strengthening of their guarantees as their primary duty.

Human rights

The whole range of the Soviet citizen's socio-political and personal rights and freedoms should promote the broadening and further development of socialist democracy. The party and the state regard the deepening of these rights and freedoms and the strengthening of their guarantees as their primary duty.

Human rights

The whole range of the Soviet citizen's socio-political and personal rights and freedoms should promote the broadening and further development of socialist democracy. The party and the state regard the deepening of these rights and freedoms and the strengthening of their guarantees as their primary duty.

Human rights

The whole range of the Soviet citizen's socio-political and personal rights and freedoms should promote the broadening and further development of socialist democracy. The party and the state regard the deepening of these rights and freedoms and the strengthening of their guarantees as their primary duty.

Human rights

The whole range of the Soviet citizen's socio-political and personal rights and freedoms should promote the broadening and further development of socialist democracy. The party and the state regard the deepening of these rights and freedoms and the strengthening of their guarantees as their primary duty.

Human rights

The whole range of the Soviet citizen's socio-political and personal rights and freedoms should promote the broadening and further development of socialist democracy. The party and the state regard the deepening of these rights and freedoms and the strengthening of their guarantees as their primary duty.

Price protest chaos in India

Bombay (AP) - A general strike in protest at food and fuel price rises paralysed the financial hub of 10 million people and crippled activity in much of the country.

Bolivian faces genocide trial

La Paz (Reuters) - Bolivia's Congress ordered the trial of former president Luis Garcia Meza on charges of genocide, armed sedition, fraud and robbery.

Don't call us, we'll call you

Newark (UPI) - Allen Edwin Tildley was the prime suspect in a \$370,000 armoured car robbery, after 18 months on the run he wanted to give himself up.

New problem on transplant

Tucson (UPI) - Doctors treating Mrs Bernadette Chayrez, the world's first recipient of two artificial hearts are fighting a new complication - fungal pneumonia.

Baby burnt

Adelaide (Reuters) - Robe McQuade, aged 31, who wrapped his girlfriend's five-month-old baby boy in blanket and put him in microwave oven has been jailed for seven years. Three of the baby's toes had to be amputated.

Giving up

Tokyo (UPI) - Yoshio Yamada, aged 37, a member of the radical Japanese Red Army, gave himself up to police when he returned home after 13 years in self-exile.

Poison traces

Nashville (UPI) - Traces of cyanide have been found in Tylenol capsule lying near the body of a man who had been dead for days before being discovered, but a doctor would not confirm the cause of death.

Couple's plea

Pasadena (UPI) - A 17-year-old boy has pleaded not guilty to fatally shooting his father an executive of a Philippine opposition newspaper, and his girlfriend pleaded not guilty to being an accessory. They allegedly tried to disguise the killing as a political assassination.

Judge's offer

Flagstaff, Arizona (UPI) - Judge Dan Lewis Smith to two and-a-half years in prison for starving their 10-month-old son to death, offered to reduce their sentences if they would get themselves sterilized.

Comet shot

White Sands Missile Range New Mexico (UPI) - A sub-orbital rocket launched a study Halley's Comet he Soviet Union imposed on its own nuclear tests eight months ago "cannot go on indefinitely" unless there is a positive response from the US.

Spying charge

Catania (AFP) - An Italian Air Force officer and a bus salesman were charged with handing over to Libya documents on the Nato base in Comiso, Sicily, where U.S. cruise missiles are to be deployed next year.

Ice marathon

Leuwarden (Reuters) - More than 16,000 skaters set off over the frozen canals of the north Netherlands on a spectacular ice marathon being staged for only the 14th time in a century.

Aids century

Stockholm - A Swedish woman whose only son, age nine, died from Aids after receiving infected blood plasma, has started legal proceedings against the American company said to have supplied it.

Beaked whale

Lincoln City, Oregon (Reuters) - A Bering Sea beaked whale, so rare it has been seen only a few dozen times by man, has beached itself and died near here.

mak

# Wellington row starts after Queen refers to anti-nuclear policy

From Stephen Taylor, Wellington

The Queen became embroiled in a political row in New Zealand yesterday over her speech at the State Opening of Parliament in which she articulated the Lange Government's intention to maintain its controversial anti-nuclear policy.

Outlining the Government's programme as the Queen of New Zealand, she referred to the Nuclear Free Zone Bill introduced last year, and said that while it was not New Zealand's intention to weaken the security alliance with the United States or Australia, it was acknowledged that the Anzus pact was the subject of dispute.

She added: "When differences arise, the soundness of any friendship is revealed by the efforts made to seek a resolution of those differences. The Government will adopt every diplomatic initiative possible to reach a satisfactory settlement."

Her speech immediately prompted an attack on the Government by Mr Jim McLay, the Opposition leader, for what he said was insensitivity in including matters of controversy. It was unspoken convention, he said, that New Zealand governments ensured that the Queen was not required to speak on politically sensitive subjects.

Mr David Lange, the Prime Minister, said that the Queen had seen and approved the speech, and that the section dealing with Anzus was not contentious.

Although perfectly proper constitutionally, the speech served to underline an irony in the Queen's different roles: as Queen of New Zealand she outlined policies yesterday which it is hard to conceive she would articulate as a British monarch, whatever government was in power.

Mr Michael Shea, her press secretary, said that she was precluded from interfering with a speech prepared by the New Zealand Government.

At a state banquet last night the Queen made light of the incident in which two women threw eggs at her on Monday. She said in a speech: "New Zealand has been long renowned for its dairy produce - though I should say that I myself prefer my New Zealand eggs for breakfast."

The Government meanwhile said it would be apologizing to Mr Dun Miahaka, a Maori activist who was arrested on Tuesday while the Royal couple were attending a Maori reception. Mr Miahaka, who was wrongfully detained for non-payment of a fine, has threatened to make a bare-bottom protest during the visit.

A Maori man arrested after barring his bottom at the royal party was remanded on bail of \$N250 (about £18) yesterday when he refused to plead to a charge of disorderly behaviour.

# Royal walkabouts will continue

From Our Special Correspondent, Wellington

This week's attack on the Queen by a pair of egg-throwing demonstrators produced a frisson of shock in the royal household. But there appears no likelihood that the Royal Family will withdraw from the kind of intimate public contact which gives their security men nightmares.

As the Queen and the Duke of Edinburgh went on walkabout yesterday, a senior member of the household reflected: "The police were horrified before and they are horrified now. They are quite right. It's the most dangerous situation she can be in. But she insists on doing it."

Yesterday's walkabout was, in fact, a bit out of the ordinary. It had nothing to do with the numbers, which would certainly not have had statisticians reaching for a record book, while the crowd was no more than usually enthusiastic for a glimpse or a chance to exchange a few words with the royal couple.

The distinction of the Wellington walkabout was the place itself. For this is where the practice which has made the Royal Family far more culpably human for many of the Queen's subjects was first put to the test during the 1970 royal tour to New Zealand.

"The Queen wanted a way to get closer to people," one of those involved said yesterday. "That was what got it all started." Its success led to the concept being incorporated in most subsequent royal programmes.

# Grammys dominated by British musicians

Los Angeles (Reuter) - Phil Collins was the leading Grammy winner as British artists dominated the National Academy of Recording Arts and Sciences annual awards.

Collins, vocalist, drummer, composer and producer, took the album of the year award for *No Jacket Required*, and was also voted producer of the year for the album.

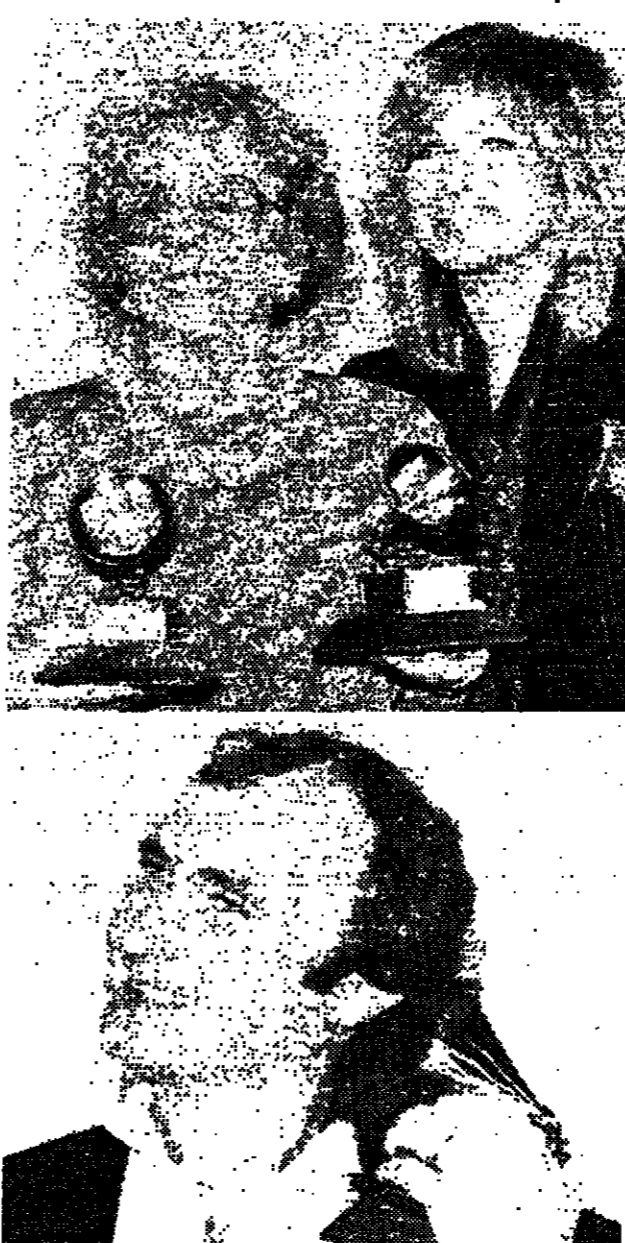
The British singer Sade was voted best new artist, and to complete the British invasion of the Grammys, guitarist Jeff Beck was best rock instrumentalist, Dire Straits best rock group, Cleo Laine best female jazz singer, Andrew Lloyd Webber best contemporary classical composer, and the Rolling Stones were given a lifetime achievement award.

The Rolling Stones were recognized as "the most volatile and intact group to survive the sixties". The award was presented to the band at a ceremony in London's Roof Garden Club by guitarist Eric Clapton and relayed live to the Los Angeles audience.

"We Are The World" from the US was voted best song, best record and best short video of 1985. It was sung by US Aid For Africa, a group of more than 50 leading recording artists.

The three accolades brought awards to Jackson and Ritchie as writers of the best song, and to Quincy Jones as producer of the best record.

Other lifetime achievement awards went to jazz clarinetist and band leader Benny Goodman, and classical guitarist Andres Segovia. Tina Turner was voted best female rock singer of the year, and Don Henley, formerly of the Eagles, took the best male rock



Special Grammy awards to George and Ira Gershwin are accepted by Mrs Ira Gershwin (top) from Barbra Streisand; the British artist Phil Collins (below) won three awards.

singer award.

Jazz trumpeter Herb Alpert admitted to being nervous in presenting the award for the best Latin pop performance since one of the five contenders was his wife, Lani Hall. When he opened the sealed envelope the winner was - Lani Hall.

Other leading awards went to Whoopie Goldberg for best comedy recording, Rosanne Cash, best female country artist, Ronnie Milsap, best male country artist, Aretha Franklin, best female rhythm and blues artist, and Stevie Wonder, best male rhythm and blues artist.

# Three key European polls Socialist anger at suggestion of rigging in Spain

From Richard Wigg, Madrid

The run-up campaign for Spain's referendum on March 12 on whether to remain in Nato has quickly taken on suspicious and intolerant tones.

In the only Nato country so far to hold a referendum on the issue, the strains of such a divisive matter as defence have quickly become apparent for a still new democracy.

In spite of an appeal for calm by Señor Felipe González, the Prime Minister, opening the campaign on television on Tuesday night, the right-wing opposition has voiced its suspicion that the results might be rigged by the Government.

The Socialist Party has blocked all opposition moves to debate the matter in Parliament until after the referendum.

Polls have shown a stubborn majority for leaving the Atlantic Alliance which Spain joined in 1982, just before the Socialists won office.

Señor José Barrionuevo, the Interior Minister, has insisted the results will come from the National Election Commission and Señor González has acutely reminded Señor Manuel Fraga, the opposition leader, who was once Franco's Information Minister, that "the days of fixing referendum results are long past".

The Socialists, who with 202 votes control Parliament, can point to the practice of suspending Parliamentary debates during regional election campaigns as a precedent.

But when the opposition tried to insist that its ques-

tions would also help clarify voters' minds the Socialist reply was: "It is not a good thing to confuse those who have to decide in the referendum, so the fewer questions the better."

In his broadcast Señor González repeated the Government's central argument that a "yes" verdict is the only position consistent with having just joined the EEC.

Señor Alfonso Guerra, the Deputy Premier, has been touring Asturias, the northern mining region, promising a cut in petrol prices and telling young voters that by staying out of Nato's command structures, as the Government proposes, they will never have to do any military service abroad.

While the Socialist Party rank-and-file are manifestly uncomfortable about their leaders' volte face over Nato since coming to power, there are signs that the temptation to "punish" a Socialist Government by voting "no" looks too tempting for many opposition supporters, landing them inconspicuously in the same camp as the Communists.

Señor Fraga's instructions to abstain appear far too clever a manoeuvre, especially when he wants full integration in Nato.

Señor Javier Pradera, the man in charge of leading articles on *El País*, the Madrid newspaper, has resigned after readers protested, reasonably enough, that the newspaper's impartiality had been damaged by his personally marshalling signatures for a pro-Nato vote.

# French voting change increases candidates

From Diana Geddes, Paris

Nearly 7,000 candidates will be contesting 555 parliamentary seats in the 96 departments of metropolitan France on March 16, according to figures released by the Ministry of the Interior.

Figures for France's nine overseas territories and departments, where a further 22 seats in the new National Assembly will be contested, are not yet available. At the last general election, in 1981, there were only 2,719 candidates. The new system of proportional representation, to be used for the first time, seems partly responsible for the increase in candidates.

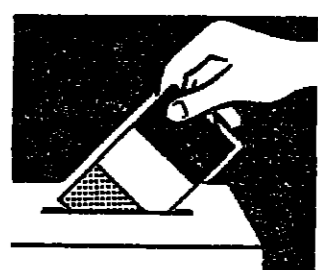
All but four of the 40 government ministers are standing for election, as are 13 senators and 60 per cent of the outgoing Assembly of 491 deputies. As usual, teachers form the biggest single category of candidates - 17 per cent of the total.

Only one quarter of the candidates are women, and they are usually placed so far down the lists that they stand little chance of being elected. There are only 28 women deputies in the outgoing Assembly.

In all, 807 lists are being presented in metropolitan France, an average of eight per department. The right-wing

National Front will be fielding candidates in virtually every department for the first time. The ecologists are presenting lists in 34 departments. Nearly 200 lists are being presented by diverse left-wing and extreme-left groups, in spite of the new PR system.

The figures were released on Tuesday after the deadline for the registration of candidates.



Under new campaign publicity rules party political broadcasts are being regulated to give equal time to Right and Left for the remaining three weeks of the campaign.

A total of 90 minutes television and radio broadcasting time has been allocated to be shared between the parties with deputies already in parliament. The Gaullist RPR and Centre-Right UDF parties are to take 45 minutes each, with 25 minutes for the Communists and 65 for the Socialists.

# Danes likely to back EEC reform package

From Christopher Follett, Copenhagen

Opinion polls forecast a resounding "yes" when Denmark's three million electorate votes today in a national referendum on the so-called Luxembourg package of reforms streamlining the workings of the European Community.

The latest opinion polls, published in *Borsen*, the financial daily, predict 61 per cent for the reforms, with 39 per cent against.

The referendum was called when a leftist parliamentary majority, fearing that the re-

forms would erode Danish national sovereignty, last month rejected a package signed last week by all EEC countries with the exception of Italy, Greece and Denmark itself.

The centre-right Government, which supports the reforms, has warned that a "no" could signal Denmark's gradual exit from the EEC and economic disaster. Denmark's People's Movement Against Membership of the European Community has vowed to campaign for a new plebiscite on Danish membership.

# Bangladesh polls to be held in May

From Ahmed Fazi Dhaka

Bangladesh's chief election commissioner said here yesterday that democratic elections will be held in Bangladesh by the first week of May, before the start of Ramadan.

President Ershad will announce the exact date early next month, but it is not yet known whether the 49 million voters will be asked to vote on the same day for a new Parliament and a President.

The two main opposition alliances have threatened to boycott polls unless they are preceded by General Ershad's resignation and the lifting of martial law.

Three previous attempts to hold elections have been abandoned because of opposition boycott threats.

# Jayewardene still seeks Delhi accord

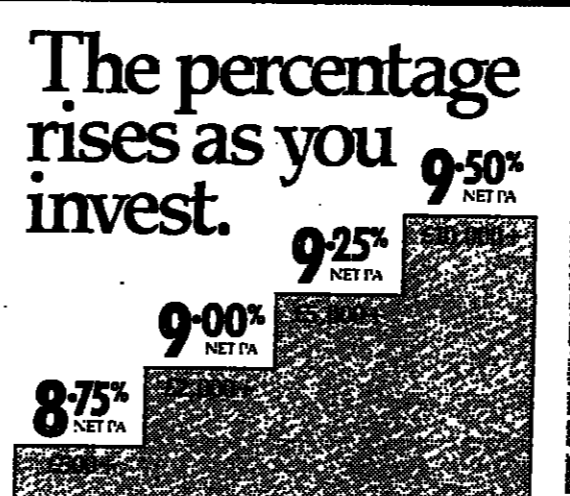
Colombo (Reuter) - President Jayewardene of Sri Lanka has told India that he is still interested in co-operating with Delhi to find a solution to the island's bloody ethnic conflict.

The Indian High Commission said.

President Jayewardene conveyed his views to the High Commissioner, Mr Jyotindra Nath Dixit, who had told the President of India's concern about a recent upsurge in violence between Tamil separatist guerrillas and government troops.

Mr Dixit later flew to Delhi for consultations on the Sri Lankan crisis, carrying a message from President Jayewardene for the Indian Prime Minister, Mr Rajiv Gandhi, who has mediated in an attempt to resolve the conflict.

# MOVE UP TO ABBEY NATIONAL FIVE STAR INTEREST



### Instant access. No penalties.

The interest rates on Abbey National's Five Star Account start high and rise automatically the more you invest - right up to our top rate of 9.50%. You get Five Star interest on all the money in your account, yet access is instant. You can withdraw up to £250 in cash or £15,000 by cheque each day from any Abbey National branch with no loss of interest, no penalty charges and no notice.

If your money now earns less, move it up to Five Star interest at any Abbey National office. Or post the coupon.

To: Dept. FS6, Abbey National Building Society, FREEPOST, 201 Grafton Gate East, MILTON KEYNES MK9 1DA.

I/We would like Five Star treatment for my/our money and apply immediately, enclosing a cheque for £\_\_\_\_\_ to be invested in a Five Star Account at my/our local branch in \_\_\_\_\_.

Please send full details and an application card. I/We understand the rates might vary.

I/We understand that the interest will be credited annually on 1st September to this account.

Full name(s) Mr/Mrs/Miss \_\_\_\_\_

Address \_\_\_\_\_

Postcode \_\_\_\_\_

Telephone \_\_\_\_\_

Signature(s) \_\_\_\_\_

Date \_\_\_\_\_

**Get the Abbey Habit**

**ABBNEY NATIONAL FIVE STAR ACCOUNT**

550 من الأصل







BOOKS

Light of our many Dark Ages

A.S. Byatt reviews the life and work of a vital scholar bearing the mark of the maker

HELEN WADDELL By Dame Felicitas Corrigan Gollancz, £16.95



Cole's86

In Paris, in 1924, Helen Waddell spent a strange night in which she became the aged Héloïse, Abbess of the Paraclete, with Abelard 20 years dead, and realized that for the young...

kept alive by highly intelligent, civilized epistolary relations with older men - pre-eminently the great George Saintsbury, whose quoted letters are elegantly flirtatious, humane, and intelligently stringent. During the Second World War she lost two beloved nephews, and began to suffer from attacks of amnesia, the first signs of the organic brain disease that destroyed her mind during the years before her death.

public responds with such intensity that it is clear how powerful a need we have both for continuity with the distant past and for the knowledge...

Helen Waddell used as the opening of Peter Abelard a twelfth-century street-song which she translated Time goes by: And naught do I. Felicitas Corrigan points out rightly how very much she did do, but is filled with anticipatory anguish when Helen decides to buy a large house in Primrose Hill...

In the actual manuscripts, the earnest appeals for love, for money, for an assignation, for lecture notes, for - the eternal impossibility of human relations - the assurance that "you care for me as I do for you", for a moment time stands still; the wall of glass, impalpable and deadening, is broken; and one hears the voices of the Paris streets.

Register of world darkness

Piers Brendon

THE HOLOCAUST The Jewish Tragedy By Martin Gilbert Collins, £17.50

This is the most disgusting book I have ever read - disgusting in the sense that time and again as I turned its thousand-odd pages I found myself feeling physically sick. I should perhaps declare that, having worked on the television documentary based on Martin Gilbert's earlier book...

day. The victims themselves were less shocked by the hideous apparatus of industrialized murder than by sudden arbitrary killings - live infants bayoneted for fun, the casual shooting in mid-conversation of a worker who was thought to be slacking, a pregnant woman kicked into partition...

Gilbert unblinkingly charts the course of genocide, but it remains difficult to grasp the agony of an entire race. Instead one is haunted by random details - of one brave woman urging her fellows to die with dignity in the gas chambers...

Living through kith and kin

I have always felt ambivalent about the family as an institution, taking as received wisdom that:

One would be in less danger From the wiles of a stranger If one's own kin and kith Were more fun to be with.

I also deeply mistrusted the principles declared in Margaret Forster's last novel, *Marital Rites*. Nevertheless, I approached *Private Papers* with pleasurable anticipation, and was not disappointed.

exploration of a relationship that must touch every woman, that of mother and daughter, in which any hint of sentimentality is effectively dispelled, first by the violence of Rosemary's reactions, and later by Penelope's growing detachment as the ideal she has cherished for each of her brood. The greatest sadness is her urging upon her daughters, as the ultimate achievement in terms of happiness, the perfect marriage of her memory - something which by her own rejection of later relationships she herself had removed from the reality of their own experience.

If this is to balance the account, what about the other three witnesses who emerge so differently from the diverging versions? Also, it seems unreasonable that one family should have to endure quite so many deaths and disasters; sad, too, when Margaret Forster writes so beautifully about their brief moments of gaiety and acknowledged happiness, like the advent of the lodgers Trev and Mike, the family holiday in Portugal, the satisfactions of successful work.

- FICTION Isabel Raphael PRIVATE PAPERS By Margaret Forster Chatto & Windus, £8.95 WATERLOO WATERLOO By Teresa Wangh Hamish Hamilton, £9.95 WHAT'S BRED IN THE BONE By Robertson Davies Viking, £9.95

sympathetic character, and a rather pathetic one at that - can take comfort from the Iron Duke's reflection that the only thing more melancholy than a battle lost is a battle won, he may feel, as he enters the St Helena Home for the Elderly, that this is one in the eye for nasty Nigel (failed fisher) and fit Suzanne. Otherwise, no-one wins in this struggle with life. I do not quarrel with Teresa Wangh's perceptions of human behaviour, which are cannily observed and neatly expressed.

Times have changed, and no self-respecting Stateside sleuth dares practise in LA now. There has been a detective's diaspora, and Macmillan the publishers seem determined to monitor it. The first three in their new series take place in Detroit, St Louis, and the suburbs of Boston. Happily, the formula remains otherwise untouched. The heroes are emotionally bruised and have battered pasts: conscience-stricken, libidinous cynics to a man.

Fresh scenery for tired eyes

- CRIME Marcel Berlins SUGARTOWN By Loren D. Estleman NIGHTLINES By John Lutz BLUNT DARTS By Jeremiah Healy (Macmillan, £7.95 each)

Once all American private eyes bred and worked within a narrow range of Los Angeles. The competition was a bit fierce, but what hell the women were slinky and sensuous, and there were enough cheap hoodlums, phony doctors, and corrupt politicians to launch a thousand novels.

Victor, released after 10 years inside, visits his crippled cop-victim and girl-friend. Compelling, disturbing, and masterfully written. Under a Moonson Cloud, by H.R.F. Keating (Hutchinson, £8.95). Inspector Ghote as victim, on trial for his job for helping a revered colleague out of a spot in a far-off, rain-riden hill station.

friend and his soul. Some excellent action and the usual superb writing don't entirely atone for a smidgen of pretentiousness. The Tartan Ringers, by Jonathan Cash Collins, (£7.95). Well-deserved but disappointingly bland TV appearances have fortunately not dulled the wits, wit, or libido of shady-antiques charmer Lovejoy, in complex crookery at the Edinburgh Festival and points north.

SQUID

...and the development of the first thinking computer. Only the squid has nerve-fibres big enough to reveal the mechanism of brain signals - essential for designing biocomputers. Another link you may have missed between the purely academic and the sternly economic. If you haven't been reading New Scientist, you won't have made the connection. Who said purely academic? newscientist Today and every Thursday

Unpredicted voices of our ordinary kind

POETRY Robert Nye Iain Crichton Smith's subject is usually the furniture of the Calvinist conscience; he is usually at home with barrenness, bleakness, Bibles, old women, and cemeteries that hold/the feet in living grass.

FOYLES ART GALLERY Setsuko Segawa AN EXHIBITION OF JAPANESE QUILT ART 10-6 daily until March 5 113-119 Charing Cross Road London WC2

There are no friends in the hate game... BRYAN FORBES THE ENDLESS GAME With this book Bryan Forbes has moved to the very front rank of world thriller writers. Jack Higgins Collins £10.95

BOOKS NORWYN MAILER THE DEER PARK The Deer Park/Norman Mailer/Grafton/£2.95. Mailler's most controversial novel. THESE ARE JUST TWO OF TWENTY SPECIALLY SELECTED AMERICAN TITLES. BOOKS Rabbit, Run/John Updike/Penguin/£2.50. 'Convincing, vivid and swift' TLS. AUTHORS USA. A BOOK MARKETING COUNCIL PROMOTION. WHSMITH





DEFENCE OF HILLSBOROUGH

With the confirmation of a one-day "strike" against the Hillsborough Agreement...

In so doing, they beg the question which their representatives are so adept at avoiding in public...

politicians: they disqualify themselves for that description if they yield to the temptation to win the favour of paramilitaries...

A QUESTION OF REGULATION

If Granada were CBS, the Rank Organisation were Mr Ted Turner's CNN and the object of the exercise were the removal from the airwaves...

shareholders in Thames Television from divesting themselves of control. It has two parts. One is that the award of a franchise to broadcast freezes the pattern of ownership...

this instance, re-structuring involved a considerable change in the style and shape of the broadcast material.

EQUALITY AFTER WORK

The five-year difference in retirement ages between men and women in Britain has always been an anomaly.

working until 65, and indeed objecting strongly to being forced to retire five years before her male colleagues.

their own decisions. The important point, fudged in the reviews but now brought sharply into focus...

Protecting young from obscenity

From Mr Winston S. Churchill, MP for Daryhulme (Conservative) Sir, The intemperance of your leading article attack...

A-level test of relative value

From Mr R. J. Howes Sir, As a teacher with 13 years' experience of Advanced-level teaching and a good honours degree I have this week been offered...

Left foot forward

From Mr Harry Brooke Sir, Interesting that Bernard Levin (February 20) recommends the purchase of shares in albatross-breeding firms...

Winter fuel ruling

From Mr R. E. K. Holmes Sir, Your leader (February 19) concerning social security payments where exceptionally severe weather causes high fuel consumption...

Selling of water

From the Director of the School of Water Sciences, Cranfield Sir, I served on the Department of the Environment's Central Advisory Water Committee...

Wapping dispute

From Mr D. P. Forbes Sir, I am aware that this suggestion may be out of place in your columns, but I believe that the print unions and principally Sogat are seeing their current dispute...

Voluntary services

From Dr Alec Dickson Sir, The text of Mr Ruddock's letter (February 20) regarding funding for the law centre and migrants' unit in Paddington suggests some of the possible reasons why he has been disappointed in the response.

Meaningful terms

From Mr Andrew Knipe Sir, Mr. K. L. Regan's comment (February 4) on the drowsiness warning on the label of a bottle of sleeping tablets is interesting...

Church heritage

From the Secretary of the Churches Main Committee Sir, Whatever may be the reasons for the smallness of the number of grants to Nonconformist churches under the scheme of state aid for churches in use...

Values all at sea

From the Master of Jesus College, Cambridge Sir, Two accidents occurred yesterday (February 21). One caused a speck of radioactive dust to settle briefly on an engineer's face.

Troubled conscience

From the Reverend Canon Mark Ruston Sir, Fifty yards from my vicarage here stands the famous All Saints church. I have no responsibility at all for it, but a letter arrived here this morning addressed to 'The Present Occupier, All Saints Church'...

ON THIS DAY

FEBRUARY 27 1922 Henri Désiré Landru (1869-1922), known as the "Bluebeard of Cambais", was arrested in April, 1919 and charged with the murder of 10 women whom he had lured to his villa. No bodies were ever found but human bones and fragments of clothing were found in the garden...

LANDRU'S DEATH

A MYSTERY UNSOLVED. (From Our Own Correspondent.) PARIS, FEB 26. Henri Désiré Landru, the murderer of Gambais, was executed at Versailles yesterday. He protested his innocence to the last, and died as enigmatic, as courteous, and as quietly dignified as ever.

Winter fuel ruling

From Mr R. E. K. Holmes Sir, Your leader (February 19) concerning social security payments where exceptionally severe weather causes high fuel consumption...

Wapping dispute

From Mr D. P. Forbes Sir, I am aware that this suggestion may be out of place in your columns, but I believe that the print unions and principally Sogat are seeing their current dispute...

Meaningful terms

From Mr Andrew Knipe Sir, Mr. K. L. Regan's comment (February 4) on the drowsiness warning on the label of a bottle of sleeping tablets is interesting...

Values all at sea

From the Master of Jesus College, Cambridge Sir, Two accidents occurred yesterday (February 21). One caused a speck of radioactive dust to settle briefly on an engineer's face.



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE February 26: His Excellency Dr Mauricio Rosales-Rivera was received in audience by Queen Elizabeth The Queen Mother and The Prince of Wales...

an aircraft of The Queen's Flight. Mrs Malcolm Wallace was in attendance. CLARENCE HOUSE February 25: Major-General J M Brockbank today had the honour of being received by Queen Elizabeth The Queen Mother...

Forthcoming marriages

Mr J.T. Barry and Dr S.M. Plumley The engagement is announced between James, son of Mr and Mrs J.M. Barry, of Johannesburg...



A portrait by Sir Joshua Reynolds of his great-niece, aged seven, will be included in Sotheby's sale of British Paintings 1500-1850 on March 12.

Price surprise for Blanchard pastel

Works by Maria Blanchard surprised the auctioneers at Sotheby's yesterday by selling for about four times the pre-sale estimates. A pastel study of a sailing ship...

Eton College

Music scholarships Benjamin Charles Beer (St John's College School, Cambridge), Thomas Patrick Elias (King's College School, Cambridge)...

Ball

English-Speaking Union Sir Donald Tebbit, Chairman of the English-Speaking Union of the Commonwealth...

Luncheon

Cariton Club The Political Committee of the Cariton Club held a luncheon yesterday at which the guest of honour and speaker was Mr Peter Riddell...

Service dinner

Aberdeen, Dundee and St Andrews Universities' Air Squadron Aberdeen, Dundee and St Andrews Universities' Air Squadron held its annual dinner at King's College, Old Aberdeen...

Birthdays today

The Marquess of Bute, 53; Viscount Cowdray, 76; Mr Alan Lawrence Durrell, 74; Vice-Admiral Sir Kaye Edden, 81; Sir Peter Emery MP, 60; Sir Berkeley Gage, 82; Sir Philip Hay, 68; Mr Mervyn Jones, 64; Mr Hugh Leggat, 61; Mr G. Maitland Smith, 53; Air Marshal Sir Harold Martin, 68; Mr Ralph Nader, 52; Sir Algronon Ramsdale, Lord Mayor of London, 62; Miss Antoinette Sibley, 47; Miss Elizabeth Taylor, 54; Lord Young of Graffham, 54.

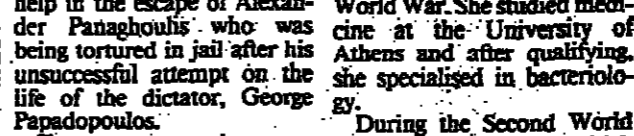
Memorial services

Lord Derwent The Lord Chancellor read the first lesson at a memorial service for Lord Derwent held at St Margaret's, Westminster, yesterday. Canon Trevor Bosson officiated. The Hon Francis Johnstone, grandson, read the second lesson. The Bishop of Hull and Canon J.S.D. Mansel led the prayers. The Lord President of the Council, also representing the Prime Minister, attended. Among those present were: Lord and Lady Derwent (son and daughter) and 22 young of the family...

OBITUARY

LADY FLEMING Greek patriot and politician

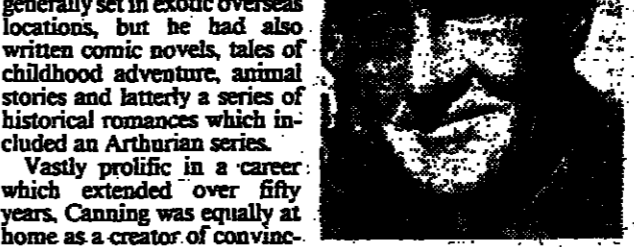
Amalia Fleming, the widow of Sir Alexander Fleming, the discoverer of penicillin, died yesterday at the age of 73. She was a bacteriologist in her own right, but she will be best remembered in Greece as a fiery patriot and politician.



It was the combination of this unbridled patriotism and inborn philanthropy that got her into serious trouble during the years of the military dictatorship in Greece between 1967 and 1974. She became involved in an abortive plot by the resistance to help in the escape of Alexander Panagoulis...

VICTOR CANNING

Victor Canning, who died on February 21 at the age of 74, was a prolific popular novelist who was adept in a variety of genres.



His best selling speciality was spy and mystery stories, generally set in exotic overseas locations, but he had also written comic novels, tales of childhood adventure, animal stories and latterly a series of historical romances which included an Arthurian series. Vastly prolific in a career which extended over fifty years, Canning was equally at home as a creator of convincing character and as a purveyor of high melodrama...

SIR MILES CLIFFORD

Sir Miles Clifford, KBE, CMG, a distinguished colonial administrator, who was born in 1897, the son of Maurice Clifford. He was educated privately and at University College, London, where he gained a diploma in anthropology.

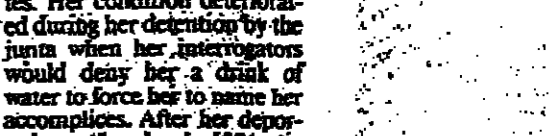
MR R. JON HARVEY

Mr Richard Jon Harvey, QC, died suddenly on February 21, aged 68, having had a distinguished legal career. Born on August 30, 1917 in County Westmeath, he was educated at schools in Ireland, and at Trinity College, Dublin, where he obtained a first class degree in history and political science.

OBITUARY

LADY FLEMING Greek patriot and politician

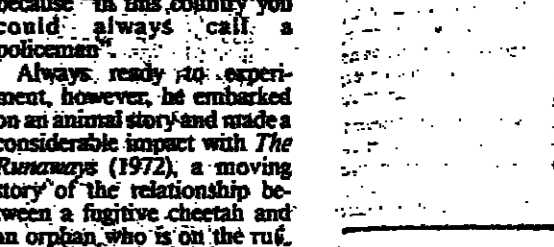
otic. She later became his research assistant and collaborated with him on several papers. In 1951 she was offered an important post at the main Athens hospital, Evangelismos, a year later, Fleming, who was in Athens to attend a meeting of the World Medical Association, proposed to her. They were married in 1953 first in Chelsea, then at the Greek Orthodox church in Bayswater.



During the Second World War she helped many British and New Zealand soldiers stranded in occupied Greece, to escape to the Middle East. Arrested by the Italian authorities for her underground activities, she feigned an acute appendicitis in the hope that it might be easier to escape from the prison hospital. Instead she was subjected to an unnecessary appendectomy and handed over to the Gestapo.

VICTOR CANNING

Victor Canning, who died on February 21 at the age of 74, was a prolific popular novelist who was adept in a variety of genres.



His best selling speciality was spy and mystery stories, generally set in exotic overseas locations, but he had also written comic novels, tales of childhood adventure, animal stories and latterly a series of historical romances which included an Arthurian series. Vastly prolific in a career which extended over fifty years, Canning was equally at home as a creator of convincing character and as a purveyor of high melodrama...

SIR MILES CLIFFORD

Sir Miles Clifford, KBE, CMG, a distinguished colonial administrator, who was born in 1897, the son of Maurice Clifford. He was educated privately and at University College, London, where he gained a diploma in anthropology.

MR R. JON HARVEY

Mr Richard Jon Harvey, QC, died suddenly on February 21, aged 68, having had a distinguished legal career. Born on August 30, 1917 in County Westmeath, he was educated at schools in Ireland, and at Trinity College, Dublin, where he obtained a first class degree in history and political science.

Australians baffled by vanishing frog By Bill Johnstone, Technology Correspondent Australian scientists are baffled by the apparent disappearance of the gastric brooding frog, believed to be the only vertebrate to brood its young in its stomach.

Barnardo's advertisement with illustration of a child and text: 'THURSDAY'S CHILD IS FINDING IT HARD TO GO ANYWHERE. HE'S HANDICAPPED, SHE'S DEPRIVED. YOU'D THINK THEY'D BEEN BORN ON WEDNESDAY. WE DON'T. DR BARNARDO'S WORKS NIGHT AND DAY HELPING THOUSANDS OF YOUNGSTERS TOWARDS A HAPPIER LIFE. BUT MANY, MANY MORE NEED THIS EXTRA EXPERT ATTENTION. AND SO IT'S UP TO YOU - TO BECOME A FRIDAY'S CHILD TODAY.'

Living & Giving advertisement: 'LIVING & GIVING - SATURDAYS CHILD WORKS HARD FOR A LIVING - SUNDAYS CHILD IS BONNIE AND BITHE' with illustration of a child.

Advertisement for a book: '150 من الامثال' (150 Proverbs) with illustration of a book cover.



“Once in every decade or so there comes a chance to create something really significant on an international scale.

Something which is bigger, by virtue of its name and what it is, than all its parts put together.

Something which is both synonymous with its country's expanding economy and a symbol of it.

Something which is a cornerstone of “Great Britain Limited” in the international market place.

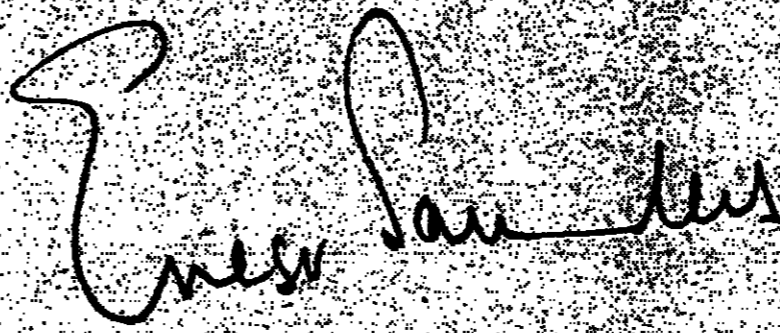
Something which not only leads the way to long term prosperity but which also creates wealth and jobs.

Something which makes those who were in on the ground floor of it both proud and financially rewarded to have been there at the beginning.

Something which is not just another part of investors' portfolios, large or small, but at the very core of them.

That, I believe, is what we have the chance to do with this merger.

I believe the joining of Guinness and Distillers will provide the foundation on which we can build an international company for the 1990's and after.”



ERNEST SAUNDERS, CHIEF EXECUTIVE

**GUINNESS PLC**

This advertisement is published by Morgan Grenfell & Co Limited and The British Linen Bank Limited on behalf of Guinness PLC. The Directors of Guinness PLC are the persons responsible for the information contained in this advertisement. To the best of their knowledge and belief (having taken all reasonable care to ensure that such is the case) the information contained in this advertisement is in accordance with the facts. The Directors of Guinness PLC accept responsibility accordingly.

هكذا من الأصل

STOCK MARKET  
No threat to merger  
Argyll case adjourned  
25m Farley  
Ranson call  
School sale  
Maister job  
12m merger  
135m buy  
Brock fa



FINANCE AND INDUSTRY

STOCK MARKET

Table with stock market data including FT 30 Share, FT-SE 100, USM (Datastream), THE POUND, US dollar, W German mark, and Trade-weighted.

No threat to merger

Plans for a merger between Exco, the international money broker, and Morgan Grenfell are not under threat from Exco's biggest shareholder, contrary to strong City speculation in the past few days.

Argyll case adjourned

A High Court move by the Argyll Group to block a bid by Guinness for control of the Distillers Group, due to be heard tomorrow, has been adjourned until next week.

£25m Farley

Farley Health Products, the baby foods business, put into liquidation by Glaxo last month after salmonella bacterium was found at its Kendal plant, is likely to be sold for between £20 and £25 million against expectations before the salmonella outbreak of £40 million.

Hanson call

Lord Hanson, chairman of Hanson Trust, which is bidding £2.4 billion for Imperial Group, has written to United Biscuits shareholders asking them to sell their shares or at least reject UB's "high risk" bid for Imperial.

School sale

The Corporation of the City of London is to sell the City of London Boys School on Victoria Embankment and the former Guildhall School of Music site close by. The Boys School will be redeveloped with 335,000 sq ft of space and the School of Music with 112,000 sq ft of offices.

Laister job

Mr Peter Laister, former chairman of Thorn EMI until removed in a boardroom tussle, is joining the boards of Mr Robert Maxwell's British Printing and Communications Corporation and Mirror Group Newspapers as a non-executive director.

£12m merger

Havelock Europa, the design and shopping company quoted on the Unlisted Securities Market, is taking over Store Design in a £12 million agreed merger.

£3.5m buy

Pilkington Brothers has acquired Kooltherm Insulation Products for £3.5 million in cash.

Oil and EEC lift payments surplus to over £1 billion

Britain's balance of payments surged to a surplus of more than £1 billion last month, helped by refunds from the EEC budget and an unexpected jump in oil exports.

The current account of the balance of payments was in surplus by £1.14 billion last month, the largest since March 1983, when the current account was in the black by £1.145 billion.

The highest ever monthly current account surplus was £1.195 billion in January 1981. Invisibles trade was in surplus by an estimated £1 billion last month, a record.

Oil trade also showed its rapid rundown in stocks and partly because the sharp fall in oil prices appears to have come to an end.

Battle for Granada to continue

Rank Organisation yesterday pledged to continue its battle for control of Granada even, though the Independent Broadcasting Authority has said the takeover bid is unacceptable.

Join EMS, says CBI president

Industrial leaders yesterday made their strongest call so far for the Government to take advantage of the pound's competitiveness and take Britain into membership of the European Monetary System.

SIB draft rules unveiled

Private investors will be entitled to details of a firm's interest in the investment it is selling, and to have their suitability for such an investment assessed, if rules proposed yesterday by the Securities and Investment Board come into force.

Battle for Granada to continue

Rank Organisation yesterday pledged to continue its battle for control of Granada even, though the Independent Broadcasting Authority has said the takeover bid is unacceptable.

Join EMS, says CBI president

Industrial leaders yesterday made their strongest call so far for the Government to take advantage of the pound's competitiveness and take Britain into membership of the European Monetary System.

SIB draft rules unveiled

Private investors will be entitled to details of a firm's interest in the investment it is selling, and to have their suitability for such an investment assessed, if rules proposed yesterday by the Securities and Investment Board come into force.

Haslemere steps up fight against Rodamco

Haslemere Estates' attempts to ward off Rodamco Property's unwelcome £179 million bid are hotting up.

Offer may be made for Berisford

S & W Berisford, the commodity trading and sugar refining group, announced last night that it was in talks with an unnamed company that could lead to an offer being made.

Executive Editor Kenneth Fleet

Distillers' fate hangs in Borrie's balance

Historically the most remarkable event in the latest phase of merger mania is the complete internal collapse of two major Scottish businesses, Distillers and Coats Patons, when confronted with takeover bids.

SDP siren song

With a nice sense of timing, the Social Democrats have just published their proposals for a new competition policy. The burden of their song is that the system for scrutinising mergers needs to be rationalised.

Brock favoured for World Bank

The US Administration, heeding criticism from Europe and Japan, has assembled a new list of candidates to head the World Bank when Mr A. W. "Tom" Clausen's term expires in June.

But his candidacy enjoys broad support within the Administration and appears to be acceptable to the bank's largest shareholders, unlike a former candidate, Mr William Middendorf, US Ambassador to the European Economic Community.

Offer for Subscription by W. GREENWELL & CO.

Offer for Subscription by W. GREENWELL & CO. of up to 3,000,000 Ordinary Shares of 25p each at £1 per share payable in full on application. Minimum application: £2,000.

Executive Editor Kenneth Fleet

Distillers' fate hangs in Borrie's balance

Historically the most remarkable event in the latest phase of merger mania is the complete internal collapse of two major Scottish businesses, Distillers and Coats Patons, when confronted with takeover bids.

SDP siren song

With a nice sense of timing, the Social Democrats have just published their proposals for a new competition policy. The burden of their song is that the system for scrutinising mergers needs to be rationalised.

Haslemere steps up fight against Rodamco

Haslemere Estates' attempts to ward off Rodamco Property's unwelcome £179 million bid are hotting up.

Offer may be made for Berisford

S & W Berisford, the commodity trading and sugar refining group, announced last night that it was in talks with an unnamed company that could lead to an offer being made.

Business Expansion Scheme

UNICORN INNS plc advertisement featuring a unicorn logo and details about the Business Expansion Scheme.

Offer for Subscription by W. GREENWELL & CO.

Offer for Subscription by W. GREENWELL & CO. of up to 3,000,000 Ordinary Shares of 25p each at £1 per share payable in full on application. Minimum application: £2,000.

WALL STREET

New York (Reuters) - Shares trimmed their losses in early trading yesterday as crude oil spot prices slid, traders said. The Dow Jones industrial average, which was down eight points to 1,690 at one stage before recovering from a low of 1,682, closed at 1,692.66, down 5.62.

Profit-taking was set off initially as the Dow Jones industrial average failed to close above 1,700 on Monday. Declining shares led advancing issues by a three-to-two margin on volume of 100.17 million shares. Transportation shares recovered modestly from the lows touched at midsession.

American Stock Exchange prices closed higher in active trading. The Amex market value index gained 0.47 to 249.73.

Table with columns for company names (e.g., AMR, ASA, Allied Signal) and their respective stock prices and changes.

FOREIGN EXCHANGES

STERLING SPOT AND FORWARD RATES table showing market rates and forward rates for various currencies.

MONEY MARKETS AND GOLD

Table showing money market rates, Euro money deposits, and gold prices.

LONDON FINANCIAL FUTURES

Table listing London financial futures contracts, including three-month sterling and three-month eurodollar.

COMMODITIES

LONDON COMMODITY table listing various commodities like rubber, sugar, and coffee with their prices.

OTHER STERLING RATES

Table showing other sterling rates for various currencies and banks.

INVESTMENT TRUSTS

Table listing investment trusts with columns for name, price, and change.

COMMODITIES

LONDON METAL EXCHANGE table listing prices for various metals.

OTHER STERLING RATES

Table showing other sterling rates for various currencies.

INVESTMENT TRUSTS

Table listing investment trusts with columns for name, price, and change.

Advertisement for 'Cement in...' featuring a large image of a cement bag and promotional text.

THE TIMES UNIT TRUST INFORMATION SERVICE

Large table providing detailed information for various unit trusts, including names, managers, and performance metrics.

Advertisement for 'La Crème de la Crème' featuring a large image of the product and text describing it as a wide range of secretarial and P.A. appointments.

Advertisement for 'LLOYD'S BANK' featuring a large image of a building and text describing their services.

TEMPUS

Cement price rise set in imagination only

Stock market dealers have wonderful imaginations. Without any firm evidence, they have convinced themselves that a cement price increase will be announced next Wednesday after the monthly meeting of the Cement Manufacturers Federation. In the past month, this belief has added 40p to Blue Circle Industries' share price, which now stands at 58 1/2p.

The value put on Henderson Administration, which has a wider spread of funds, including pensions and investment trusts as well as the more profitable unit trusts, points to a price tag of about £60 million - that is, about 4 per cent of the funds under management given that the investment trust business, which dominates Foreign & Colonial, produces only 1 per cent a year, even this assessment looks high.

ITC 'did not heed warning'

The International Tin Council ignored warnings from its secretariat that its mainly tin assets could be insufficient to protect it if market prices fell, a leading banker said yesterday. Sir Adam Ridley, a director of Hambros Bank and spokesman for the group of 16 ITC creditors, told the Commons Select Committee on Trade and Industry in a paper: 'The members were specifically warned of the risk that its tin assets might be insufficient to meet its debts and that the ITC would thus be insolvent.'

Shares recover after trade figures boost confidence

Stock markets gave a steady performance after Tuesday's sharp reaction caused by the strong pound. The FT 30-share index gained 6.0 points at 1,270.2 and the FT-SE 100-share market was up 6.9 at 1534.6. News of a bumper balance of payments surplus, the best for nearly three years, restored confidence. Although the figures were distorted by EEC rebates and a record £997 million oil surplus, dealers were hoping they are good enough for the Chancellor to nudge interest rates lower in the Budget.

Amstrad met profit-taking at 372p, down 8p, but other high tech issues such as Logica advanced 12p to 166p. Advertiser commented on Tuesday's results left Mount Charlotte 4 1/2p lower at 19 1/2p. Horizon Travel rose 5p to 116p excited by news that Mr Ron Brierley's IEP Securities had built up a 7.42 per cent stake. Bass already holds a 12.5 per cent interest.

Foreign & Colonial Investment Trust

After a hundred years of stately progress, Foreign & Colonial Investment Trust is joining the rush to capitalize on its fund management skills. Its parent group plans to float the fund management subsidiary, formed in 1985, within the next few years.

RECENT ISSUES

Table with columns for company names and share prices. Includes entries like Underwoods (180p) at 187, Wellcome (120p) at 172, and various other stocks.

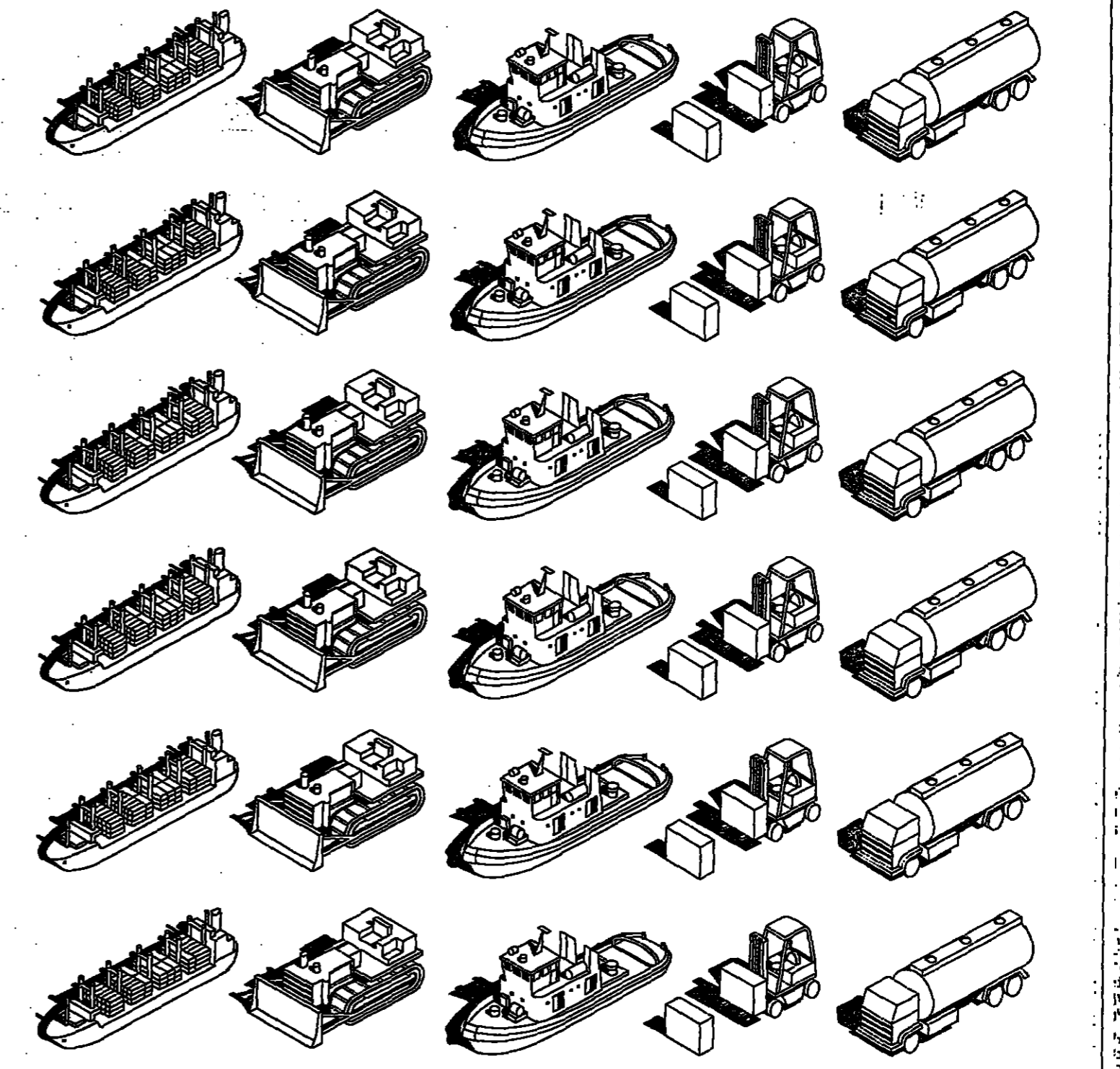
THIS NOTICE DOES NOT CONSTITUTE AN OFFER FOR SALE AND THE STOCK DESCRIBED BELOW IS NOT AVAILABLE FOR PURCHASE DIRECT FROM THE BANK OF ENGLAND.

9 1/2 per cent CONVERSION STOCK, 2005

SCHEDULE OF PAYMENTS: Amount paid on issue £20.00 per cent. Amount payable on Monday, 28th April 1986 £40.00 per cent. Amount payable on Monday, 2nd June 1986 £36.50 per cent.

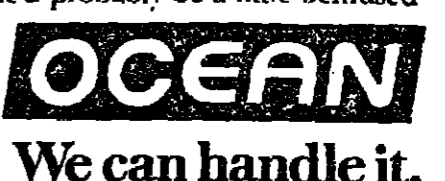
COMPANY NEWS

INDEPENDENT NEWS-PAPERS: Final dividend 10p making 15p for 1985 - a 25 per cent increase - plus a one-for-two scrip issue. Turnover Ir £77.33 million (Ir £69.5 million). Pretax profit Ir £4.6 million (Ir £3.8 million).



The fact that we're not all at sea makes our business all the more buoyant.

As an industrial services group with a special emphasis on international distribution, we have long been providing industry with the means to do business worldwide. A hundred years ago, that meant shipping. Today, our reputation is based just as much on our skills in freight forwarding, offshore oil support and waste management as on our marine operations.



THE TIMES Portfolio

From your portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won a prize...

Table with 4 columns: No., Company, Price, % Chg. Lists various companies like Farnell Elect, Dubilier, AB Elect, etc.

Weekly Dividend table with 7 columns: Day (MON-SAT), Dividend amount.

BRITISH FUNDS table with 4 columns: Fund Name, Price, % Chg.

SHORTS (Under Five Years) table with 4 columns: Short Name, Price, % Chg.

FIVE TO FIFTEEN YEARS table with 4 columns: Fund Name, Price, % Chg.

OVER FIFTEEN YEARS table with 4 columns: Fund Name, Price, % Chg.

UNDATED table with 4 columns: Fund Name, Price, % Chg.

INDEX-LINKED table with 4 columns: Fund Name, Price, % Chg.

BANKS DISCOUNT HP table with 4 columns: Bank Name, Price, % Chg.

ELECTRICALS table with 4 columns: Company Name, Price, % Chg.

BREWERIES

Table of Breweries: Allied-Lyons, Asahi, Becks, etc.

BUILDINGS AND ROADS

Table of Buildings and Roads: Abertan Contract, Arrol-Johnston, etc.

CHEMICALS, PLASTICS

Table of Chemicals and Plastics: ABCO AM, Arco, etc.

CINEMAS AND TV

Table of Cinemas and TV: Anglo TV, Channel 4, etc.

DRAPERY AND STORES

Table of Drapery and Stores: Debenhams, etc.

HOTELS AND CATERERS

Table of Hotels and Caterers: Grand Hotel, etc.

INDUSTRIALS A-D

Table of Industrials A-D: ABB, etc.

ELECTRICALS

Table of Electricals: AB Elect, etc.

STOCK EXCHANGE PRICES

Shares turn mixed

ACCOUNT DAYS: Dealings Began February 24, Dealings End March 10, Contango Day March 10, Settlement Day, March 17. Forward Bargains are permitted on two previous days

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for BREWERIES, BUILDINGS AND ROADS, FINANCE AND LAND, FINANCIAL TRUSTS, FOODS, CHEMICALS, PLASTICS, CINEMAS AND TV, DRAPERY AND STORES, HOTELS AND CATERERS, INDUSTRIALS A-D.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for INSURANCE, LEISURE, MINING.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OVERSEAS TRADERS, PAPER, PRINTING, ADVERT'G.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for PROPERTY, SHIPPING, SHOES AND LEATHER, TEXTILES.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for TOBACCOS, OIL.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for NEWSPAPERS AND PUBLISHERS.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for MOTORS AND AIRCRAFT.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for S-Z.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OIL.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OIL.

THE TIMES Portfolio DAILY DIVIDEND £2,000 Claims required for +35 points Claimants should ring 0254-53272

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for INSURANCE, LEISURE, MINING.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OVERSEAS TRADERS, PAPER, PRINTING, ADVERT'G.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for PROPERTY, SHIPPING, SHOES AND LEATHER, TEXTILES.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for TOBACCOS, OIL.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for NEWSPAPERS AND PUBLISHERS.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for MOTORS AND AIRCRAFT.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for S-Z.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OIL.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OIL.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OIL.

Table of stock prices: High, Low, Company, Price, % Chg. Includes sections for OIL.

NUM... DIY... likely...

FROM APRIL... to...



سنة من الأمل



FOOTBALL

Pfaff hopeful of Belgian success in Mexico finals

New York (AP) — Although Belgium seem to be short of goalscoring ability, their goalkeeper, Jean-Marie Pfaff, is optimistic about the team's chances in the World Cup finals in Mexico. Indeed, Pfaff is so confident that he believes that Belgium can go all the way, if everyone stays fit. "If we are in good physical shape after the first round, we can be spectacular and we can win the whole competition," he said.

Belgium had a difficult time qualifying for the finals and were forced into a play-off with their arch rivals, the Netherlands, before finally going through with a "miraculous" goal. The Belgians finished second in their qualifying group behind Poland, despite scoring only seven goals in six matches. Against the Dutch, Belgium won 1-0 at home, but in the return match in Rotterdam, the Dutch built a 2-0 lead and seemed assured of qualifying. Then, five minutes before the final whistle, Groot scored the goal that knocked out the Netherlands, Belgium going through 3-2 on the away goals rule.

Referees resign over fan violence

Three Greek referees have resigned, saying that increasingly harsh criticism by club presidents, coaches and players had made them open targets for violence from spectators (AP news from Athens). James Latsopoulos, a first division referee, said: "It wasn't worth it anymore. It is impossible to run a game without the fear and anxiety of knowing that with the smallest mistake you risk being fired, publicly criticized, hurt or arrested."



Seven up: Robson, the height of industry for England in Tel Aviv yesterday, climbs above Israel's Cohen

Robson rescues England's pride

From Stuart Jones Football Correspondent Tel Aviv

Israel 1 England 2

England were led to victory yesterday in their first ever senior international against Israel by the remarkable Bryan Robson. He scored both goals, was consistently the most dangerous predator and inspired his team to recover from an early but embarrassing deficit.

played in the heat of a hot English summer's day, was slower than a domestic fixture. It was, therefore, a more productive practice for the World Cup finals in Mexico, a mere three months away. If Robson's form continues to improve so dramatically, he is sure to make an equally dynamic impact there.

The temperature, high enough to redden a pallid English face within minutes, represented an even bigger change to the weather at home than it will in May. Not a cloud crossed the sky all day.

Four men did, though, some half an hour before the kick-off. They were parachutists, one of the theatrical acts taking part in the official inauguration of the stadium.

Bobby Robson, the England manager, had seen him "go like a bomb" in his recent appearances for Manchester United and then saw the ankle that he damaged last month "blow up" during Sunday's fight to Tel Aviv.

Yesterday he witnessed a display that could scarcely have fitted more neatly into the explosive pattern. Bryan Robson, making his fifth appearance for England, is now the leading scorer in the squad.

The pace of the game,

Robson's subsequent attempt, which was deflected narrowly past a post.

But in the seventh minute England, pushing forward aggressively even at that early stage, were punished for their enthusiasm. As Ivanir lofted a ball over the heads of Butcher and Martin, a defensive partnership that had conceded only one goal in their previous seven outings, they turned to see the flashing soles of the fleet-footed Ohana's boots.

They had no realistic hope of catching him and England's goalkeeper had no realistic hope of thwarting him. Ohana sprinted on for another 20 yards and, in spite of the slight intervention of Shilton's left hand, put Israel ahead. The blow appeared to bewilder the home crowd as much as the visiting team.

But for a crucial interception by Stevens as Sinai burst through in similar fashion moments later, the damage would have been even more stunning. Yet England were settled by their experienced midfield trio of Robson, Hoddie and Wilkins. Calmly, intelligently and imaginatively, they began to reassert their own and their side's authority.

As predicted, there was no sharp point to England's attack. Dixon, more mentally uneasy than physically unsound, failed to rise to the occasion. As well as looking cumbersome on the ground, he was beaten comfortably in the air by Shimonov.

It was left to the ever willing Beardsley and the ever dangerous Robson to give England some reward for their ample possession. Apart from one rare attempt by Dixon, who faded almost from the start and was belatedly replaced by Woodcock, they were responsible for all six genuine threats before the interval and for most of those after it.

The Israeli defence remained unpenetrated for 51 minutes (seven minutes less, that is, than in their 1-0 defeat by Scotland here last month). They were guided by Avi Cohen, once of Liverpool, as captain and sweeper, who strolled around nonchalantly, at times almost too nonchalantly, in the elegant manner of Beckenbauer.

It required a special act to disturb his composure and to unbalance those around him. Hoddie and Robson combined to produce it with a goal of delightful quality. Hoddie's cross dropped near the penalty

spot and Robson struck it on the volley with his right foot as cleanly as against East Germany at Wembley 15 months ago.

Israel, lively on the break, might have regained the lead on three occasions and especially when Kevin Malimian was released by a Stevens error. They were equally in danger of falling behind and unexpectedly so when Wilkins, not the most notable of marksmen, released several drives from long range.

With only four minutes to go, England at last claimed their expected but hard earned triumph. Woodcock's cross from the left was met deliberately and firmly by Robson. England's captain, initially denied by his opposite number's illegal save beneath the bar, accepted the right to score from the penalty spot.

ISRAEL: A. Sinai, E. Davidi (capt.), M. Shimonov, A. Cohen, E. Aron, Y. Turk (capt.), E. Cohen, E. Ohana (capt.), P. Shilton (Southampton), G. Woodcock (Norwich City), G. Stevens (Gwent), K. Stevens (Arsenal), B. Wilkins (AC Milan), T. Butcher (Ipswich Town), A. Martin (West Ham), B. Robson (Manchester United), G. Hoddie (Tottenham), K. Dixon (Chelsea) (capt.), A. Woodcock (Arsenal), P. Beardsley (Newcastle United), C. Waddle (Tottenham) (capt.), J. Beaman, Watford. Reference: A. Mercat (Switzerland).

New ground-sharing scheme

Three directors of Bristol Rovers visited Bath City to see whether the third division club could move 14 miles to share the Gola League club's ground. Bristol Rovers have to leave their ground, Eastville Stadium, at the end of next season and are to explore whether the £200,000 improvements needed at Bath's ground would qualify for a Government grant.

Officials from Bristol Rovers are also to have talks with their local rivals, Bristol City, over ground-sharing despite the opposition of some supporters. An invention which offers a compromise between natural and artificial turf was announced yesterday. Nottinghamshire county council have developed a system in which natural grass grows on and through a synthetic carpet.

Thistle and Clyde in ground-sharing deal

Partick Thistle and Clyde will become the first Scottish clubs to share a ground from next season. Clyde, who are shortly to be made homeless when their lease runs out at Shawfield stadium, have reached agreement to move into Firhill along with Thistle. The move will help the two Glasgow clubs to cut down considerably on their overheads, although they will retain their separate identities.

Rangers have appointed a fifth director to their board at Ibrox as the John Lawrence group strengthen their hold on the club. The new man is Freddie Fletcher, who resigned as a director from first division Morton earlier this week. Fletcher is the managing director of an office supplies company which is a subsidiary of the Lawrence group. His responsibility on the Ibrox board will be marketing and commercial activities. It is another sign that Lawrence Marborough, the leader of the group, is strengthening his hold after purchasing 65 per cent of the shares at Ibrox.

German plans left out in the cold

Frankfurt (AP) — Weather-related cancellations have played havoc with West Germany's first division football schedule and threaten to disrupt preparations for this summer's World Cup finals in Mexico. A long, cold, snowy spell has forced officials to postpone numerous Bundesliga games. Last weekend only four of nine scheduled games were held.

Eleven games remain to be rescheduled and club officials said another three matches arranged for this weekend may have to be postponed because of frozen and snow-covered pitches. The crowded calendar may force the authorities to extend the championship past its scheduled end on April 26, Bundesliga's scheduling chief, Hermann Schmaud, said. He said the season may have to be extended until May 6, although this would threaten the national team manager Franz Beckenbauer's plans to hold final World Cup preparations from May 5-10 in a sports camp.

Following the preparations, West Germany have scheduled warm-up games against Yugoslavia and the Netherlands on May 11 and 14 before the team depart for Mexico on May 19. "I cannot imagine that we travel to Mexico without these final preparations. We had similar problems in the past and we always managed to resolve them," Beckenbauer said. We need the best preparations for the World Cup. We already scrapped two training periods because of the crowded schedule but we cannot cancel the final one.

Leading club managers were reported to be divided on the issue. Some said World Cup players would remain in top shape by playing championship games but others said the national team could not travel to Mexico without proper training. "The national team is much more important than the national championship," the Hamburg manager, Gunter Netzer, said. One compromise solution proposed by some managers was to play the remaining Bundesliga games after the World Cup.

Bobsleighting

New sled gives Phipps the run of his life

Nick Phipps made a dramatic impact at the world championships in Königssee, West Germany, yesterday by clocking the third fastest time on the second day of official practice for this weekend's four-man competition (Chris Moore writes). The British champion's opening time of 49.61sec in the Swisled sled in which he has borrowed from Ekehard Fasser was 0.11sec inside the track record, and has so far been bettered only by Defel Richter, of East Germany, and the leading Austrian, Peter Kienast.

Without a doubt that's the best run of my life," a delighted Phipps said. "The sled is just so fast I can hardly believe it." What made the Briton's performance even more startling was that Phipps's start time of 5.46sec was well down on all the other leading teams, including East Germany's reigning world and Olympic champions Bernhard Lehmann and Wolfgang Hoppe.

Rowing

Cambridge Lents on ice

For what is believed to be only the fourth time in their history there was no racing on the first day of the Cambridge Lents yesterday. The Cam was frozen. Attempts to clear ice from the river by the Cam Conservancy launch were in vain, and Martin Colston, CUBC secretary, had no option but to cancel, leaving the final decision about whether or not to hold the races today until late evening. "We have to decide whether or not to live day by day or to postpone for a whole week," he stated.

Assisted by a wind seemingly straight from the Arctic, Oriol escaped being deposited by Christ Church into fifth place by the narrowest of margins. Speaking for the association, Palmer endorsed recent proposals made by the president of the IOC, Juan Samaranch, on the eligibility of competitors. "By 1992 British competitors could be competing on equal terms with state-sponsored athletes," he said. "If the proposals are adopted, we will be able to have full-time competitors in all sports, fully supported, and able to concentrate on their skills, leaving the business of earning a living until their sporting days are over."

In Brief

Birmingham's bid to play host to the 1992 Olympics gathered pace yesterday. Delegates at the Sports Council's seminar at Harrogate saw the complete package which Britain's second city will present to the International Olympic Committee in Lausanne tomorrow, which is the deadline for the seven cities that are in contention. "Birmingham's bid will make a dramatic impact and provide a new profile for the Olympic movement," the co-ordinator of the city, Jimmy Munro, said. He estimated that the Olympics would cost £500 million to present but could produce a profit of £200 million.

FOR THE RECORD

Table with sports results: BASKETBALL, ICE HOCKEY, HOCKEY, TENNIS, RUGBY UNION, SNOOKER, HANDBALL. Includes scores and match details for various international and domestic competitions.

GOLF

New breed of spectator for the stadium game

From John Ballantine, Coral Springs, Florida The concept of what Denise Beman, the United States tour commissioner, calls "stadium golf" is one that the leader of the American professional game believes will take over from former ideas. The Florida Classic is played this week on a new course, the par-72, 6,300-yard Eagle Trace club in Coral Springs, just inland from this holiday resort, is a good example of Beman's ideas.

Large mounds have been built up on the flat landscape to provide viewing areas for spectators. These are grassed over and then terraced and provide perfect viewing points for the large crowds that are expected. Beman is convinced that once spectators become accustomed to the kind of golf watching that British Open crowds on lofty sand-dunes in Scotland and North-West England take for granted, they will never want to return to the notion of missing 10 deep around greens and fairways and standing on tiptoe to try to see what is going on. He is probably right.

Ban upsets Ballesteros

Lake City (AP) — Seve Ballesteros, playing in the United States for the first time since being expelled from the PGA Tour, has condemned the action as unfair, particularly for foreign golfers. Ballesteros qualified for the Tour on the basis of money earned but was banned because he failed to play in the required 15-PGA events in the United States.

YACHTING

Last problem for French competitors

This event was formally the inventory course and the local spectators had several years of wonderful interest there as five different US Open champions, Lee Trevino, Jack Nicklaus, Larry Nelson, Johnny Miller and Hale Irwin took the title within the space of 11 years.

Ban upsets Ballesteros

States: "For American players it's a good rule, but for a player's unfair," Ballesteros said. Most top players participated in only about 25-tournaments a year, Ballesteros said, but foreigners had to play 15 tournaments in the United States.

A sense of England for a... Days of... are num... YACHTING... Last problem for French competitors... BAN'S FIXTURES

سازمان الاموال

ATHLETICS: RETURN TO SOUTH AFRICA PRIMES STARTING GUN FOR ANOTHER ROUND OF CRITICISM Budd-bashing is back in high season

From Paul Martin Johannesburg Zola Budd's full-length portrait hangs on every second lamp-post in the Johannesburg street where I am staying. There is no need for her name to appear, only that of her running shoes. The advertisement might be more effective if Miss Budd were in the races, not just posing, in them.



Miss Budd answers her critics with her feet, Labuschagne, her coach, with his mouth

Britain to another (say from England to Wales) to win selection. Miss Budd, he said, has lived in England and owns a home there and was entitled to travel abroad whenever she liked. It would be bitterly unfair and a political opportunism to apply any such rule to her while other athletes went abroad regularly, he argued.

Labuschagne maintains that British athletic officials had been fully aware of, and accepted, Miss Budd's plea to keep returning to South Africa for training and relaxation. "Zola has done nothing this year different to what was done and agreed last year," he said.

Labuschagne's response to the latest controversy can only be gleaned second hand since her advisers keep her away from all media people, local and foreign, while she is in South Africa. The aim is to avoid drawing undue attention to her presence here.

Miss Budd's response to the latest controversy can only be gleaned second hand since her advisers keep her away from all media people, local and foreign, while she is in South Africa. The aim is to avoid drawing undue attention to her presence here.

A sense of fatalism as England prepare for a harrowing time

From John Woodcock, Cricket Correspondent, Kingston

The England party leave for Trinidad this afternoon knowing that any public opposition they have so far met with on their tour has been nothing compared to what may await them there.

In Barbados, St Vincent, Antigua and Jamaica they have been unmolested, although, except on the last two days of the Test match in Barbados, they have not attracted the crowds of old.

Almost certainly in the days ahead it will be difficult to escape the attention of the presence of the anti-apartheid protesters. To what extent the visit will be disrupted can only be conjectured.

For French tomorrow will be only the fifteenth day's cricket out of the 150 days for which, this winter and last, he has been on tour with England.

Days of scorebook are numbered

By Richard Streeton

With computers in everyday business life now commonplace, their regular use in a statistical game such as cricket seems certain to increase.

Computers will bring the biggest change to the scorers' way of life since the late 18th century. Then, one Samuel Britcher, scoring for MCC, was described by a later historian as a radical innovator for daring to forsake the primitive notches upon sticks for the modern paper and pencil.

Cricket, of course, already benefits from computers in several ways. There is the Honeywell system which records instantly details across our television screens.

Mr Isaacs uses a BBC Micro and a Sinclair Spectrum Plus and finds them invaluable for keeping averages progressively up to date and also for storing scorecards.

Another statistician to rely heavily on his computer is Gordon Andrews, a Warwickshire income tax consultant, who has just published two books dealing with matches, averages and records of wartime cricket in England from 1940 to 1945.

Difficult task for Sri Lanka

Kandy (Reuters) - Sri Lanka face an uphill battle to avoid defeat when the first Test match against Pakistan resumes today after the rest day.

The Sri Lankan captain, Duleep Mendis, said that the early loss of Ravi Ratnayake and Sidath Wettimuny was a severe blow.

The women's team of Stephen O'Malley, Louise MacKenzie, Jane Holloway and Denise Chamberlain took the silver medal behind the French in their relay.

The opening day's 15km race had given France their first victory, with Eric Vuurs holding off two Australians, David Hillsop and Chris Hebert.

France took the gold in the relay with a time of 1hr 49min 59sec, ahead of Australia, a surprising second. The total time of the British A team was 1hr 51min 45sec.

Spain took the gold in the relay with a time of 1hr 49min 59sec, ahead of Australia, a surprising second. The total time of the British A team was 1hr 51min 45sec.

Hammering home the point of specialization

By Pat Butcher Athletics Correspondent

Two sets of coaches provided timely reminders yesterday of the value of education, and what happens when the sources of that education are eroded or withdrawn.

The current world record holder, Ian Britain, for one of the excellent series of athletics seminars, sponsored by Minolta, which are intended to raise the consciousness of coaches and athletes in events where Britain has been traditionally weak.

The winter's seminars, initiated by Dick, have thus far been conducted by Igor Ter-Ovanesyan, the Soviet national coach and former world record holder in the long jump.

Two sets of coaches provided timely reminders yesterday of the value of education, and what happens when the sources of that education are eroded or withdrawn.

£1m plan for Grace Road

Leicestershire County Cricket Club yesterday announced a small profit of £3,636, the 17th consecutive year the club has remained in the black.

The women's team of Stephen O'Malley, Louise MacKenzie, Jane Holloway and Denise Chamberlain took the silver medal behind the French in their relay.

The opening day's 15km race had given France their first victory, with Eric Vuurs holding off two Australians, David Hillsop and Chris Hebert.

France took the gold in the relay with a time of 1hr 49min 59sec, ahead of Australia, a surprising second. The total time of the British A team was 1hr 51min 45sec.

Spain took the gold in the relay with a time of 1hr 49min 59sec, ahead of Australia, a surprising second. The total time of the British A team was 1hr 51min 45sec.

Spain took the gold in the relay with a time of 1hr 49min 59sec, ahead of Australia, a surprising second. The total time of the British A team was 1hr 51min 45sec.

SQUASH RACKETS

David Pearson, the Chapel Allerton first, appears to have discovered an extraordinary new match preparation technique with which he may lead his Leeds team to the American Express Premier League title in their first year at national level.

Pearson came from two games down to defeat Philip Kenyon, the national champion, in a match which he won 4-1.

The opening day's 15km race had given France their first victory, with Eric Vuurs holding off two Australians, David Hillsop and Chris Hebert.

France took the gold in the relay with a time of 1hr 49min 59sec, ahead of Australia, a surprising second. The total time of the British A team was 1hr 51min 45sec.

Spain took the gold in the relay with a time of 1hr 49min 59sec, ahead of Australia, a surprising second. The total time of the British A team was 1hr 51min 45sec.

Civil Service prove the more forceful

By Sydney Friskin

After the RAF had squandered an early shot at the Civil Service came strongly into contention and took the lead in the 23rd minute from their third short corner.

The RAF were somewhat unstable in defence and could not cope with the sack and acceleration of the Civil Service forwards, although some improvement was evident in their rearguard when Dykes took over from Barrett at right back after the interval.

The Civil Service made one change, bringing in Bradbury for Williams in defence, but their emphasis was on attack where Batchelor and Patel were prominent, ably assisted by Hay and Nazir Mohamed. Griffith was conspicuous in a limited RAF attack, well supported by Hedley at centre half, and there was also some good work by Page at left half.

The Civil Service made one change, bringing in Bradbury for Williams in defence, but their emphasis was on attack where Batchelor and Patel were prominent, ably assisted by Hay and Nazir Mohamed. Griffith was conspicuous in a limited RAF attack, well supported by Hedley at centre half, and there was also some good work by Page at left half.

The Civil Service made one change, bringing in Bradbury for Williams in defence, but their emphasis was on attack where Batchelor and Patel were prominent, ably assisted by Hay and Nazir Mohamed. Griffith was conspicuous in a limited RAF attack, well supported by Hedley at centre half, and there was also some good work by Page at left half.

Canada home and dry

By Joyce Whitehead

Canadians resisted all efforts to be turned round. After half-time Wales made a determined effort and the Canadian goal had a charmed life.

Canada resisted all efforts to be turned round. After half-time Wales made a determined effort and the Canadian goal had a charmed life.

Canada resisted all efforts to be turned round. After half-time Wales made a determined effort and the Canadian goal had a charmed life.

Canada resisted all efforts to be turned round. After half-time Wales made a determined effort and the Canadian goal had a charmed life.

Canada resisted all efforts to be turned round. After half-time Wales made a determined effort and the Canadian goal had a charmed life.

Table with sports results: Football, Rugby, Snooker, etc.

DEADLINE FOR POPPLEWELL IMPROVEMENTS

Ground safety steps must be complete by end of summer

The huge programme of safety improvement at sports grounds must be completed by the start of the next football season. That deadline for the recommendations of the Poppewell report was revealed yesterday.

RUGBY UNION Cheers to new kit and new identity

Warwickshire, county championship semi-finalists this season, will be part of a new sponsorship scheme to run over the next three years. Whitbread... The new kit will have the club's name in the lower reaches of the game.

"People who run sports grounds must make them more safe. You must not wait for us to legislate. Do it now."

At the same time as the Safety Act is extended, the guidelines under which local councils administer - so called "Green Guide" - will be made far more strict and detailed, and fire precaution laws will also be tightened up.

Wales on: England struggling

Saturday's five nations international between Wales and France at the National Stadium, Cardiff, will definitely go ahead unless there is a dramatic change in the weather before the weekend.

BOXING Nelson taunts McGuigan



On top of the world: Azumah Nelson holds aloft the WBC featherweight belt

Los Angeles (Reuters) - Azumah Nelson, Ghana, retained his World Boxing Council (WBC) featherweight championship on a split points decision over Mexican Villazana.

TENNIS All the way on hamburgers

One of yesterday's newspaper headlines read: Bergstrom is aiming to make big news. A few hours later the lead in question, Christian Bergstrom, of Sweden, top seed in the Lawn Tennis Association satellite "Masters" tournament at Wallington, was losing in straight sets to an unseeded Frenchman and incurring a warning, a penalty point and a nominal fine of \$25 (almost £17).

RACING Kilkilowen tackles National in spite of stamina doubts

The majority of owners of good jumpers but doubtful stayers would find the valuable prize offered at Liverpool for the Whitbread Trophy Handicap Chase a much more inviting prospect than the Grand National. This was the tactic adopted by Jim Dreaper with Kilkilowen last year but this season the Collier family have decided to have a go at the National.

No preparatory race for Badsworth Boy

Badsworth Boy, the winner of the Queen Mother Champion Chase for the last three years, will have no preparatory race before trying to achieve his fourth success in the two-mile contest at Cheltenham next month.

Brokers offer £10,000 cup compensation

If a jockey misses the winning ride in this year's Cheltenham Gold Cup through injury, he will receive a consolation prize of £10,000 - almost double the sum which the winning jockey is expected to collect.

Ambitious Widnes waive white flag

Two months ago Widnes were flying distress signals and last night the Lynton club was asked for a record fee of £100,000 to avoid going out of existence.

Choice by television stirs protest

Wigan and St Helens will follow up the leaders, answer questions, explain the scheme in greater detail, and it is hoped, draw up significant proposals.

COMI... INTE... I.T.C. ENERGY... Various advertisements on the right margin.

LITTLEWOODS POOLS LIVERPOOL THE BIGGEST POOLS PAYOUT OF ALL TIME! £2,399,543

FOR COUPONS Tel: 0272-27272 (24hr. service)

VERNONS POOLS LIVERPOOL THIS WEEK'S SUPER PAYOUT £2,149,400

FOR COUPONS Phone 01-200 0200

ZETTERS POOLS LONDON E.C.1. Scores & Scores of 15 a 1p TOPS £14,510

Folly of a stop-gap captaincy

It was interesting to hear the former Irish full back Tony Enzor's forthright radio comment on Ireland's defeat by Wales at Lansdowne Road when he said the captain must shoulder most of the blame.

RUGBY LEAGUE DIARY Keith Macklin

schemes in football and rugby which have gone ahead with speed in the last few weeks.

IN BRIEF Tour arranged

Scottish universities are to visit Zimbabwe on an ambitious cricket tour from July 12 to August 12.

Crookham date

Lucinda Green, the world champion, heads an impressive entry for the first major three-day eventing competition of the season at the Crookham horse trials at Tisbury, Wiltshire, on March 7-9.



# GENERAL APPOINTMENTS

February 27, 1986

I have a message for British industry. The problem is being raised increasingly, in a climate of brutally competitive international markets. Yet the most dangerous element in the situation has been insufficiently examined, as have those aspects which are grossly and tirelessly misrepresented. The best news of all, which I shall leave to the end, has scarcely been mentioned.

Risk analysis in business is here to stay — the systematic research of existing and potential hazards, the deliberate, calculated decision to accept certain risks and exclude others. Modern professional risk analysis has developed as a direct result of multinational activity, the internationalization of business.

This has in turn made commonplace the calculated decision to go ahead with an investment in a high-risk area, where the presence of undoubted profits outweighs the less certain materialization of possible dangers. This is a game of deliberate, calculated chance, recognized — as such by companies, their operatives and shareholders.

Yet the same companies sanction simultaneously an international *modus operandi* far more

perilous, containing hazards which are allowed to pass unexamined and unprovided for, in international areas of maximum risk. In fact, all the evidence suggests that the formidable risks incurred are in the main unrecognized.

It is inconceivable that otherwise highly professional managements, priding themselves on taking chances that are carefully calculated, would allow key personnel to enter the arena of the ferociously competitive international market-place without the essential back-up of a first-class means of personal communication and access to information. Yet this is the general pattern still prevailing in British industry today.

This is the degree of irresponsible negligence that is repeated every time a British company employs linguistically untrained or semi-trained operatives in export markets, thereby entrusting vital tasks to those unable to understand anything (or sufficient) without outside assistance, which may not always be impartial.

This is risk-taking in the area of personal communication capacity in a professional context. It is

**British business too often takes risks by ignoring foreign language training, says**

**Adriana Matheson**



unacceptable under any circumstances. It is totally at variance with professional standards.

The risks involved are concerned with the most sensitive and decisive areas of export activity. In the first place, these monolingual operatives are unable to communicate or comprehend significantly, in person, in any language other than English.

Secondly, they have no first-hand access to any information from foreign language sources, including foreign media sources. This last is particularly hazardous in developing countries.

Thirdly, they are unable to check, in person, the precise

content of any information received in another language.

Fourthly, they are unable to check personally both versions of a contract drawn up in two languages.

In short, on all fronts, these key people are out of touch, dependent on others and therefore vulnerable.

In all the discussions I have had with British companies regarding the question of specialized language training, many admit their urgent need of it, others continue to shrug it off with what amounts to an acceptance of doing business from a standpoint of dangerous inferiority: "We can usually find

someone who speaks English", or "All our contacts speak excellent English..." I am sure they do. Therefore they start with a considerable tactical advantage which should be taken away from them at the earliest possible moment.

Managements which countenance this destructive lack of proper professional training are apparently blind to the dangers of relying on second-hand knowledge, whether it be that of their competitors or agents during discussions, interpreters who, particularly in politically sensitive countries, may be of doubtful integrity and/or accuracy, or their secretaries' largely mythical so-called "working knowledge", whatever that may mean!

Yet this loss-making situation which continues among a majority of UK companies — including the multinational that recently lost a massive contract in North Africa because of the refusal by the foreign government to accept the British management's condition of French as the operating language — this running sore of no means of communication is totally unnecessary and for two very sound reasons.

FIRST, the development of

effective language power is not a long-term exercise. It cannot be, if it is to be viably developed as an essential part of the modern management package to which it belongs. With average ability and a starting point of basic "school" language, we are talking about a maximum training period of four weeks.

Some achieve a high degree of fluency in considerably less, supported by above-average ability — by no means uncommon among the British, contrary to belief — and course material designed and taught by those who are not only highly qualified and experienced both as linguists and teachers of language, but who possess also similar qualifications and experience in the world of international business. The exercise is strictly results-oriented and time-oriented.

SECONDLY, total success has been registered among 98 per cent of British executives undergoing such intensive training — and most of them were middle-aged.

The British are as capable as anyone else of operating with decisive success in other languages, when they stop living in

the past and really give themselves a chance.

British management, so ready to spend vast sums on training in disciplines of palpably less urgency, has no viable excuse to waste any more valuable time before setting its linguistic house in order — in facing up to reality and ending this situation of commercial Russian roulette with its unacceptable long-term implications.

To do anything less is to render a major disservice to a company, its shareholders and those whose task it is to seek out and establish foreign markets, ill-equipped and untrained for this specialist activity.

It can be done. Numerous have proved it by succeeding, to quote one, "beyond my wildest expectations". It must be done, by individuals with company support, if British industrial endeavour is not to remain outdistanced and eventually eclipsed by competitors less disposed to "muddle through".

Dr Adriana Matheson, an associate of Executive Continuity Ltd, is an international consultant specializing in export marketing, industrial language and expatriate training.

Appointments Phone: 01-481 4481

Appointments Phone: 01-481 4481

**HongkongBank**

**COMPUTER AUDIT MANAGEMENT INTERNATIONAL BANKING-HONG KONG**

C. £24,000 per annum tax-paid plus expatriate benefits.

Hongkong Bank, one of the world's leading international banks, requires an experienced executive to fill the position of Assistant Manager Computer Audit in its Hong Kong Head Office. This is an exceptional career opportunity with responsibilities covering the audit of the Group's EDP systems and installations throughout the world.

Advanced and progressive systems in use and under development, including electronic banking and global telecommunications network, provide a challenging working environment. Principal functions of the Computer Audit Division are as follows:

- Monitoring of systems under development and advising on control implications.
- Auditing installations and systems.
- Development of audit software and integrated audit programmes.

The Assistant Manager will be involved in the day to day running of the division, will manage complex audit assignments and systems reviews which could involve up to 25% travel overseas mainly in the Asia Pacific region.

Candidates should demonstrate a high level of technical expertise as well as having well developed audit skills. Knowledge of banking applications will be a distinct advantage as will familiarity with IBM mainframe and mini computers.

The preferred candidate is likely to be a qualified chartered accountant, or else have a background in computer audit, management consultancy or system design with a proven track record. Essential personal qualities include excellent communication skills, management ability and a capacity to generate innovative ideas.

Conditions of service are excellent. In addition to the tax-paid salary indicated benefits include free fully furnished accommodation, a housing loan, six weeks' annual leave with a generous travel package, children's education allowance, holiday passages and end of contract gratuity.

There will be an initial two year contract which may be converted to permanent employment by mutual agreement.

For further information please write to Malcolm Edgell FCA or Carol Saunders at our London address enclosing a cv and quoting reference 6058.

410 Strand, London WC2R 0NS. Tel: 01-836 9501  
163a Bath Street, Glasgow G2 4SQ. Tel: 041-226 3101  
India Buildings, Water Street, Liverpool L2 0RA. Tel: 051-227 7412  
113/115 George Street, Edinburgh EH2 4JN. Tel: 031-225 7744  
Brook House, 77 Fountain Street  
Manchester M2 2EE. Tel: 061-236 1553

**DOUGLAS LLAMBIAS**  
Douglas Llambias Associates Limited  
Accountancy & Management  
Recruitment Consultants

**Senior Contracts Officer**

**to £15½K Farnborough**

Already one of Europe's largest computer systems companies, Software Sciences Limited is growing fast. Our success in meeting the needs of diverse clients, from consultancy through design to installation, is largely due to the efficient administration and professional management of project work.

We now seek an experienced contracts professional for a senior role within both Software Sciences and its sister company, Thorn EMI Micrologic Limited. As well as handling day-to-day contractual arrangements for worldwide hardware and software sales, plus License, Distributor and Agent agreements, you will liaise closely with the Purchasing Department in monitoring all supply and OEM agreements.

Aged 25 or over, you should be qualified in Law or Business Studies to HND or degree level and have at least four years' experience in contracts work, ideally in a commercial environment. You must also be articulate, authoritative and able to work efficiently and effectively under pressure.

In return, you'll receive an excellent salary, enhanced by a range of large-company benefits.

For a genuine career opportunity in the industry of the future, contact Anne Thompson, Software Sciences Limited, Farnborough, Hampshire GU14 7NB. Tel. (0252) 544321.

*The Science of Software*

**Software Sciences**

**I.T. CONSULTANTS**

**ENERGY INDUSTRY-PACKAGE TO £30K**

**Scicon**  
*Invites all skilled and experienced*

**I.T. STRATEGY PLANNERS, APPLICATIONS/TECHNICAL CONSULTANTS, DATABASE EXPERTS AND PROJECT MANAGERS**

to an

**OPEN EVENING**

at the

**Berners Hotel, Berners Street, London W.1 (Near Oxford Circus)**

on

**Wednesday, 5th March or Thursday, 6th March**

between

**12.30 - 8.30 p.m.**

*Come and meet us or ring Colin Campbell on 01-580 5599 for more information.*

*Or R.S.V.P. to Jane Blunt, Personnel, Scicon Ltd., 49 Berners Street, London W1P 4AQ enclosing your C.V.*

Scicon's excellent reputation for provision of I.T. expertise to the Energy Industry is based on the skill and enthusiasm of our consultancy teams, who tackle problems of enormous diversity in London, elsewhere in the U.K. and overseas. To strengthen these teams, we are now seeking a number of specialists who should combine considerable I.T. experience (preferably gained in the oil industry or a related field) with the ability to communicate effectively and inspire confidence. They should also have the ambition to develop their skills, both in their own speciality and in other areas (we will provide every encouragement, plus excellent training) and the mobility to sometimes work away from home, possibly overseas. If you are attracted by the idea of working with people of a like mind, in a professionally stimulating environment, with good opportunities for personal development and the full support of a dynamic and expanding organisation, come and talk to Scicon.

**Scicon**

**YOUNG FASHION BUYERS**

**Style Your Own Range!**

To £15,000 + car

Our U.K. chain of 120+ ladies' fashion shops is expanding fast and the formula for this success is built around our ability to continually provide our customers with up-to-the-minute fashion across a wide variety of product ranges.

To help keep us at the forefront of the younger end of the market, we now wish to appoint a number of suitably qualified, young and innovative Buyers who can quickly demonstrate an instinctive flair for the business and can assume responsibility for a particular product sector.

Interested in talking to us? Then, you'll need to be commercial and intelligent with lots of drive — a degree or fashion diploma would be an added advantage. Aged early/mid twenties, you must have had at least two years' buying or design experience in ladies' fashion.

Based at our head office in the West End of London, you will be given every chance to develop your abilities to the full and can look forward to an excellent range of benefits which include pension, private health care and staff discount.

If you're confident, adaptable, career orientated and certain you match our requirements, call me now or preferably write to me quoting reference E77. Wendy Yates, Personnel Controller, Etam plc. 187-193, Oxford Street, London W1R 2AT. Tel: 01-437 5633.

**Etam**

**Your ICSA qualification plus our training.**

... could lead to a rewarding career with The Stock Exchange. Our Quotations Department is responsible for assessing the suitability of candidates for admission to Listing and the Unlisted Securities Market with particular reference to the marketing, accounting and disclosure aspects. It also exercises the Council of The Stock Exchange's responsibility as "Competent Authority" for purposes of Listing.

We are now looking for young people in their mid-20s, who have relevant work experience and have trained as Chartered Secretaries, to take on responsible roles in this highly important area.

You will be trained in the analysis of corporate finance proposals and related documents submitted by listed companies before issue to shareholders. The job calls for considerable skills and knowledge in order to maintain the highest standards of disclosure for shareholders and investors. It can also be very challenging and you will be dealing with a variety of people such as stockbrokers, company representatives and professional advisers.

Starting salaries will range from £8,500 to £10,000 p.a. depending on your qualifications and experience, and benefits include a fully-paid season ticket, non-contributory pension scheme, BUPA and subsidised meals. Financial assistance will be given to those still studying for their professional qualification.

If you feel that you can match the high standards we set for these positions and are seeking a rewarding career, please apply in writing, or telephone for an application form, to Elizabeth Flatley, Personnel Officer, The Stock Exchange, Old Broad Street, London EC2N 1HP. Telephone: 01-588 2355 (ext. 28683).

**The Stock Exchange**











Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1

- 6.00 Breakfast AM. 6.50 Breakfast Time with Frank...

TV-AM

- 6.15 Good Morning Britain, presented by Gordon...

BBC 2

- 6.55 Open University: Questioning Assumptions...

CHANNEL 4

- 2.30 Snootier. The first seminal of the Dulux...

Radio 4

- 5.55 Shipping. 6.00 News briefing: Weather...

Radio 3

- 6.55 Weather. 7.00 News. 7.05 Morning Concert...

Radio 2

- 4.00 Colin Berry (p.8.00) Ray...

Radio 1

- News on the half-hour from...



Liv Ullmann, Alexandra Rankin...

The strange sound I heard going on all around me at the press preview of THE...

the finesse of a satiric denier and shooting gulls out of the sky...

we learn, went down under the anchor of one of the four fishermen...

8.05 Morning Concert (cont'd): Borodin (in the Steppes...

10.00 Music in Our Time: James Clavin (For Aldburgh...

ENTERTAINMENTS

OPERA & BALLET. COLONEL'S 8.30/10.01. ENGLISH 7.30. THE ROYAL OPERA...

ROYAL OPERA HOUSES. GALA PERFORMANCE. A performance to highlight the...

THEATRES. APOLLO THEATRE CC 437. THE DRAGONS' TAIL. LAST FOUR WEEKS...

ALBERT 01-536 3776 CC 379. ACTOR OF THE YEAR. TORCH SONG TRILOGY...

GREENWICH THEATRE 01-536 7200. CAMILLE. THE ROYAL OPERA...

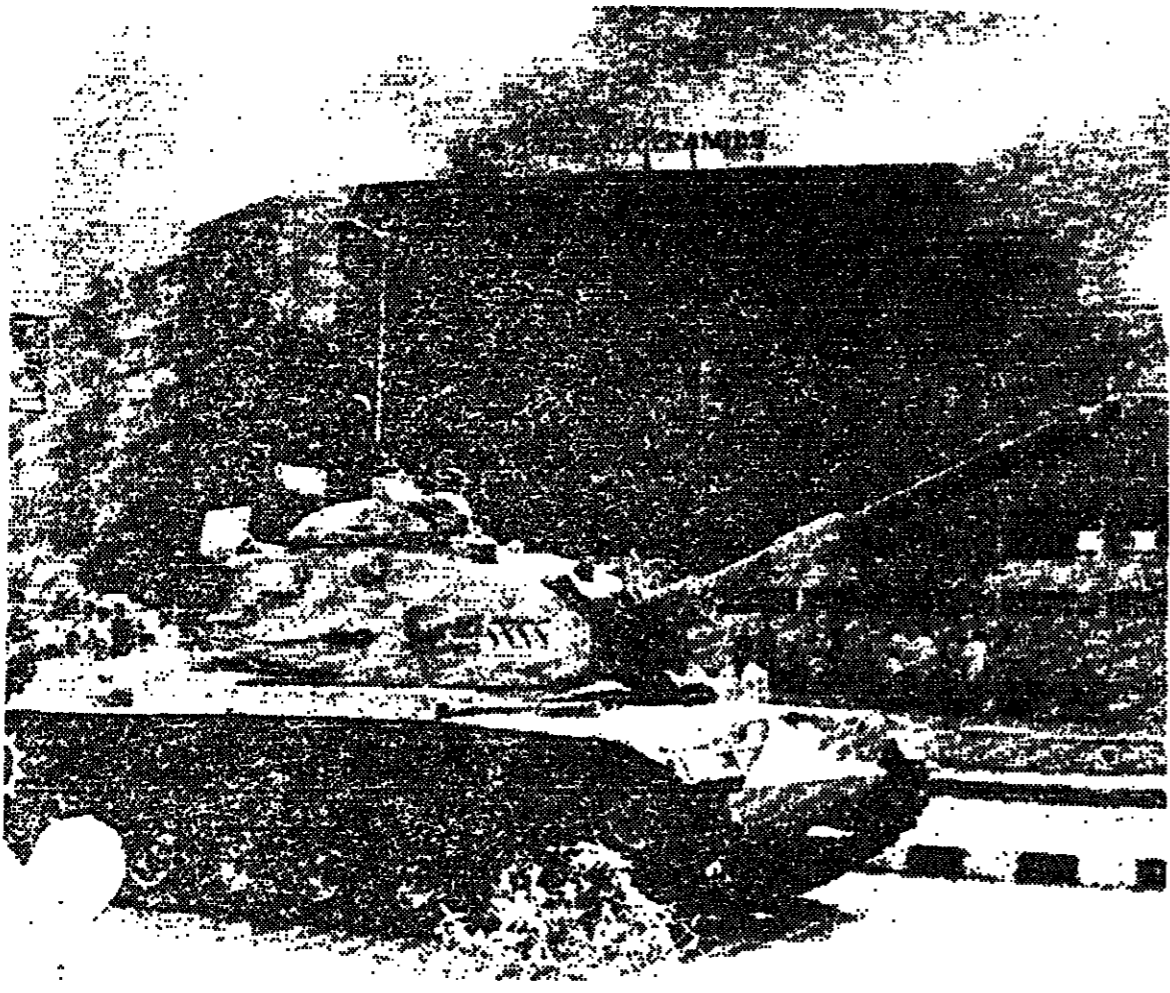
ROYAL OPERA HOUSES. GALA PERFORMANCE. A performance to highlight the...

THEATRES. APOLLO THEATRE CC 437. THE DRAGONS' TAIL. LAST FOUR WEEKS...

ART GALLERIES. BARBARIC ART GALLERY. COLLAGES 1. Old Band Street...

EVENTS. GREENWICH BOOK FAIR. NEW BRITAIN GALLERY...

# Show of force after Cairo police go on rampage



A tank (above) patrolling the pyramids area near Cairo, where Central Security policemen rioted and set fire to three hotels before commandos intervened.

The rioters also burnt and damaged civilian and police vehicles (right). The violence began in Giza, south of the capital, and spread to police

barracks near the airport. Diplomatic sources said at least 32 people were hurt, but other sources put the figure higher. The Interior Ministry said the policemen had mutilated after hearing a false rumour that their three-year compulsory service would be extended by a further year.



## Midland join mortgage war

By Richard Thomson, Banking Correspondent. Midland Bank announced yesterday that it was abolishing the premium charged on endowment mortgages and doubling its lending to home buyers over the next year.

## Hard GEC deal on Nimrod

By Rodney Cowton, Defence Correspondent. In the hope of being allowed to complete the Nimrod Airborne Early Warning project, GEC has agreed to what must be among the toughest conditions accepted by a British company.

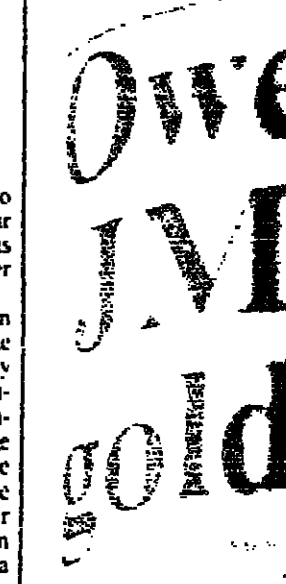
## Weather forecast

Pressure is high over Scotland with a strong E flow over S Britain. 6 am to midnight. London, Midlands, Wales, NW, central & SW England: Sunny intervals, becoming rather cloudy; strong easterly light snow showers; wind E strong locally.

### Letter from the Iranian Front Line

#### Bridgeheads and date crops

Ali Mazinan clutched a wooden ruler in his right hand and pointed it lazily at the lower left hand corner of the large laminated map that his aides from the Ministry of Islamic Guidance had sealed to the wall with some minute pieces of scotch tape.



### 1986 COLLINS DICTIONARIES TIMES CROSSWORD CHAMPIONSHIP ELIMINATOR PUZZLE

All entrants who qualified for the regional finals in Glasgow, Leeds, Birmingham and Bristol have been accepted for those finals. All regional finals will begin at 2pm, and competitors may check in from 1pm.

### The Times Crossword Puzzle No 16,980

Crossword puzzle grid with numbered squares.

- ACROSS 1 Seize forger in such a coat (4-6) 2 Stage whisper to disconcert (4) 3 A measure for the study of defamation in quitting one's country (10) 4 Save, classically, from an agonising fate (4)

### Today's events

Royal engagements The Prince, accompanied by the Princess of Wales, visits Project Fulbright's Lambeth Training Project, The Britain Enterprise Centre, 444 Brixton Road, London, 10.45; and later opens the Business Centre of the Watford Enterprise Agency, North Western Avenue, Colne Way, Watford, 3.20.

### Books - paperback

The Literary Editor's selection of interesting books published this week. FICTION A Suitable Case for Corruption, by Norman Lewis (Penguin, £2.95) His wife has feet in his mouth, and other stories, by Saul Bellow (Penguin, £3.95)

### The pound

Table showing exchange rates for various currencies like Australia, Canada, Hong Kong, etc.

### Roads

London and South-east: Gas repairs on westbound carriageway of Western Avenue, Acton, at the junction with Leamington Park; one and a half lanes occupied.

### Anniversaries

Births: Constantine the Great, Rome emperor 312-37; Naissus (Nis, Yugoslavia), 280; R Henry Watmore Longfellow, Portland, Maine, 1807; Dame Ellen Terry, Coventry, 1847; Rudolf Steiner, founder of anthroposophy, Krajaevic, Austria, 1861.

### Parliament today

Commons (2.30): Debate on procedure, Housing (Scotland) Bill, remaining stages. Lords (3): Gaming (Amendment) Bill, third reading. Sex Discrimination Bill, second reading. Debate on Unesco.

### Weather forecast

Pressure is high over Scotland with a strong E flow over S Britain. 6 am to midnight. London, Midlands, Wales, NW, central & SW England: Sunny intervals, becoming rather cloudy; strong easterly light snow showers; wind E strong locally.

### Lighting-up time

London 6.07 pm to 6.19 am. Scarborough 5.54 pm to 6.11 am. Manchester 6.12 pm to 6.36 am.

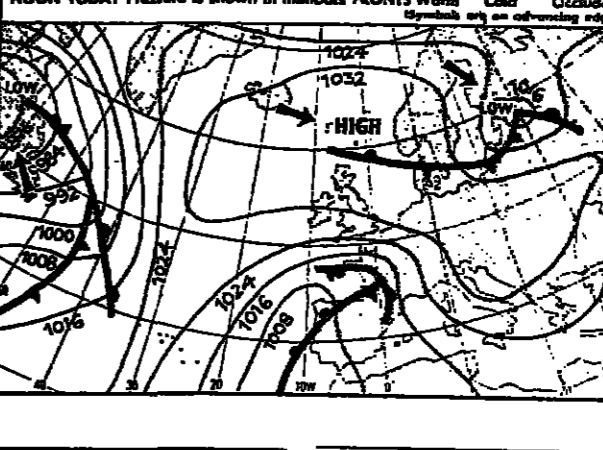
### Yesterday

Temperatures at midday yesterday: C, cloud; I, rain; S, sun. Belfast 1.30, 0.9, 1.3, 0.4. Birmingham 1.30, 1.0, 1.3, 0.3. Bristol 1.34, 1.0, 1.3, 0.3. Cardiff 1.36, 1.0, 1.3, 0.3. Edinburgh 1.36, 1.0, 1.3, 0.3. Glasgow 1.36, 1.0, 1.3, 0.3.

### Snow Reports

Table with columns for Depth (cm), Conditions, Runs to resort, Weather (Sprm), and Temp (C).

### NOON TODAY Pressure is shown in millibars



### High Tides

Table listing high tide times for various locations like London, Brighton, Cardiff, etc.

### Around Britain

Table showing weather conditions (Sun, Rain, etc.) and temperatures for various regions across Britain.

### Abroad

Table showing weather conditions and temperatures for various international locations like Ajaccio, Algiers, Athens, etc.

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

1550 من الأصل